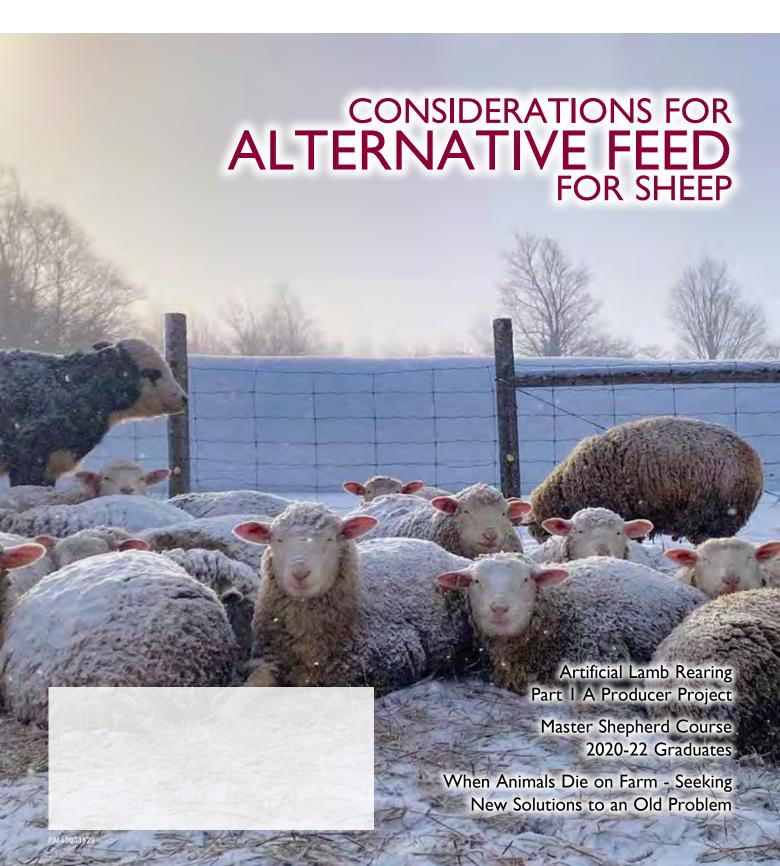
### ONTARIOSHEEP

Vol. 40 - **Issue 4** Winter 2022



### CANADIAN CO-OPERATIVE WOOL GROWERS LIMITED

### Catering to Sheep Producers

a complete line of supplies

### One stop shopping for:

- \* National ID Ear Tags
- \* Gallagher Power Fencing
- \* Animal Health Products
- \* Handling Equipment
- \* Shearing Supplies
- \* Lambing Supplies
- \* Pet Foods
- \* Sheepskin Products & Processed Wool
- \* Free Catalogue Available



about oui

seasonal

specials

Carleton Place - 613-257-2714 \* 1-800-488-2714

Cookstown - 705-458-4800 \* 1-866-458-4800

Glen Huron - 705-466-3295

Indian River - 705-295-4238

Little Britain - 705-786-2679

Madoc - 613-473-1278

Manitoulin Island - 705-282-6283

Millbrook - 705-939-2366

New Liskeard - 705-648-5877 \* \* New \* \*

Paris - 519-754-7076

Rainy River District - 807-482-2017

Wingham - 519-357-1058

York - 905-772-3298

For information regarding the wool collection depot nearest you, transportation assistance or wool market prices, contact the

CANADIAN CO-OPERATIVE WOOL GROWERS

Carleton Place - 1-800-488-2714 ext 4

Cookstown - 1-866-458-4800

SERVING ONTARIO'S SHEEP PRODUCER

WWW.WOOL.CA





Finest in Feeds and Service

### SERVING THE SHEEP **PRODUCERS OF ONTARIO**

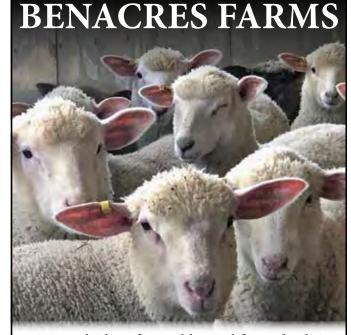
Creep Rations • Lamb Grower Rations / Supplements • Ewe Rations / Supplements Sheep Minerals and Premixes • Feeds customized to your needs Grain Pickup, Mixing and Processing • Feed Additives and Animal Health Products
Feed Sampling, Analysis and Programming Services • Sound Nutritional and Management Advice





519.669.5478 | 1.800.265.6126 | **f y** | **ffmltd.com** 





Are you looking for Healthy, Prolific Ewelambs? We have commercial OLIBS crosses that could work for you.

Contact Jim at 613-328-0479

The Bennett Family - Elginburg, Ontario

### OSN Winter 2022

### **Features**

8 OSF AGM Heighlights

12 OSF Audited Financial Statements

37 OSF Photo Contest Winners



5 Executive Director Report

6 Editors Desk

7 Market Report

**8** OSF AGM Highlights

10 OSF Awards

11 2022 Genovis Awards

12 OSF Audited Financials

20 Annual Vs Accelerated Lambing Which Works Best for Me?

- Chloe Pyke

20 BioSecurity - Madeleine Cullen

22 2023 Market Calendar

**24** Artificial Lamb Rearing Part 1 - A Producer Project

- Jillian Craig OMAFRA

**30** MSC 2020/22 Graduates

32 Considerations for Alternative Feed for Sheep - Anita Heeg OMAFRA

34 When Animals Die on the Farm - Seeking New Solutions to an

Old Problem – Lillian Schaer

37 OSF Photo Contest Winners

38 In Memoriam - Gary Fox, Eugene Fytche, Lynn Duffield

39 Producer Sheep Owner Remittance Form

40 Genetic & Health Program Enrollment Listing

41 Auction Markets and Abattoirs

42 District Contacts

43 Classifieds

46 Breeder Directory

**47** 2022 Fall Speakers Series on YouTube

48 OSF Sponsors

### **COVER PHOTO:** Esther Kelly

### **DESIGN & LAYOUT:**

Prism Studios Advertising & Design Inc.

### DEADLINES FOR SUBMITTING TO ONTARIO SHEEP NEWS:

Spring Issue - February 3rd • Summer Issue - May 4th • Fall Issue - August 3rd • Winter Issue - November 2nd

ONTARIO SHEEP NEWS is the official publication of Ontario Sheep Farmers. Contents of this publication may be reproduced only by permission of the Editor and with credit acknowledged. Views and opinions expressed in this magazine are those of the authors and do not necessarily represent the viewpoint of the publisher or Ontario Sheep Farmers. Ontario Sheep News is published by Ontario Sheep Farmers and is distributed quarterly to all registered farmer-members. Subscriptions are available by contacting Ontario Sheep Farmers' office. Subscription rates - \$20 +HST (one year); \$30 +HST (two year). Cheques should be made payable to Ontario Sheep, 130 Malcolm Rd Guelph, ON NIK 181. Editorial and advertising enquiries are welcomed.



### ONTARIO SHEEP FARMERS BOARD OF DIRECTORS

<b>Provincial</b>	Directors	Telephone
District 1	Art Alblas	(519) 637-0050
District 2	Jay Lennox	(519) 374-4055
District 3	Keith Todd	(519) 528-2650
District 4	Marusha Kostuk	(519) 865-6874
District 5	Ryan Schill	(519) 669-4146
District 6	John Hemsted	(705) 487-2466
District 7	Ken Lamb	(905) 985-4247
District 8	Karen Davis	(613) 659 3347
District 9	Reggie Campbell	(613) 257-7524
District 10	Lee Brien	(519) 809-5332
District 11	Jenna Wight	(705) 622 1774

### ONTARIO SHEEP FARMERS STAFF

ONTARIO SHEEP F	ARIVIERS STAFF
Erin Morgan	Executive Director
	emorgan@ontariosheep.org
Jennifer Johanson	Office Manager / Bookkeeper
	jjohanson@ontariosheep.org
Anita O'Brien	On Farm Program Lead
	aobrien@ontariosheep.org
Tom Lewis	Industry Relations Specialist
	tlewis@ontariosheep.org
Jan Smith	Administrative Assistant
	ismith@ontariosheep.org

Return undeliverable Canadian addresses to:

### **ONTARIO SHEEP FARMERS**

130 Malcolm Road, Guelph, Ontario N1K 1B1 Phone: (519) 836-0043 Fax: (519) 836-2531

E-mail: admin@ontariosheep.org Website: www.ontariosheep.org www.lambrecipes.ca

Market Line: (519) 836-0043 Ext. 4
Upcoming Events Line: (519) 836-0043 Ext. 5
Industry News Line: (519) 836-0043 Ext. 6

Publications Mail Registration Number: 40033529 ISSN 0844-5303

WINTER 2022

Date of Issue: Winter 2022

Photo submissions for use in publications (magazine, promotional/education materials). Photo submissions are welcomed. Include the following information with your submission: name, mailing address, phone number, email address, expressed consent for Ontario Sheep Farmers to use the photo. If there are individuals in the picture, they should be identified and permission to print their picture must be secured either directly (if adults) or (if children) from a parent/guardian). Emailed photos must be a minimum of 300dpi and each photo should be clearly identified with the required information as outlined above. Photos will not be returned, and all submissions become the property of Ontario Sheep Farmers to be used or reproduced at the organization's discretion. Wherever possible, credit will be given to the photographer if used.



### Return on Investment from the Risk Management Program

appy New Year! I hope you had a wonderful holiday with your family and friends.

As we begin to plan for the 2023 season, I encourage you to utilize the provincial Risk Management Program (RMP). The date for enrollment is April 1, 2023 for both new and returning participants. OSF will be holding a winter RMP webinar for those interested in learning more about recent program updates.

Our organization is proud to participate with our commodity board colleagues in advocacy for the farmer-designed RMP in Ontario. Our coalition, the Ontario Agricultural Sustainability Coalition, recently studied the success of the RMP as it relates to economic impact both for farmers and the province.

The October 2022 study, "Evaluating the Risk Management Program and how it works for Ontario farmers," can be found in its entirety here: https://oasc-18322e.webflow.io/

Here are some high-level insights:

- The key finding of the study was that every dollar paid through RMP/SDRM (Self Directed Risk Management) increases gross economic output by between \$2.01 and \$3.60.
- In 2020 this led to an increase in economic out put of between \$282.6 million and \$506.2 million.

Some other key points of interest for our sector:

- Young farmers / new farmers find RMP a very important part of their operation
- The probability of financial support from bankers is enhanced by the presence of RMP/SDRM
- 56% of responding farmers said that the existence of the RMP had a positive impact on their mental health

For the last three years, approximately 200 sheep producers have participated in RMP, representing over 85% of Ontario's sheep production. The program has been prorated



seven out of the last nine program years and coverage has averaged 66% of the province's 40 per cent share. Over the same nine program years the cost of production has gone up 38% for sheep producers.

The program is clearly valuable and working for our producers. However, studying the benefits of RMP for the agricultural sector in Ontario has highlighted the need for increased funding to ensure there is support for our producers as costs of production continue to rise.

OSF is working with our commodity partners in the Ontario Agricultural Sustainability Coalition to advocate for an additional \$100 million annual provincial investment in the Risk Management Program. We are pleased with the provincial government's ongoing engagement with our group and their willingness to consider our request.

I encourage you to continue utilizing this great program in your ongoing risk management practices on your farm. If you are speaking with your MPP this winter, please thank them for their ongoing support of this program and agriculture in Ontario. **OSN** 

Editorial policy: Ontario Sheep Farmers welcomes and encourages letters to the editor and article suggestions from farmers and industry partners as a means of communicating with the Ontario Sheep Farmers board of directors and other farmers on issues of importance. Letters may be on any sheep industry topic, including Ontario Sheep Farmers' policies, programs and procedure. Letters may address previous articles or letters to the editor, and the editor may comment on the accuracy of the information in letters. Letters should not exceed 300 words and may be edited for style and grammatical errors. When submitting a letter, please include the name of the author, address, phone number and/or email address (for verification purposes). Printed letters will include the author's name. Potentially defamatory or libelous material, or personal attacks on individuals will not be permitted. If an author feels that the editor has inappropriately edited or not print a letter, a written request can be submitted to the board of directors for review to determine if there has been a violation of Ontario Sheep News' editorial policy.

### **Executive Director Report**



### Happy New Year!

Thope 2023 brings all the best in health and happiness to you and your families.

This year, our agricultural sector has an opportunity to participate in consultations on the Ontario Veterinarian's Act that has not been significantly updated since 1989. The government is interested in feedback on ways to better define animal care activities provided by veterinary professionals and how to improve accountability and transparency.

Although the government consultations are specific to the Act, our organization will also provide related input into other issues facing sheep producers, including but not limited to, access to veterinarians and registered veterinary technicians (RVTs) in rural Ontario, the general lack of small ruminant knowledge and experience among veterinary graduates and the need to improve access to veterinary drugs.

In early December, Lanark County Beef Producers hosted a consultation session and OSF appreciated the opportunity to participate. We thank Fred Baker, Reggie Campbell and Al Whitlam for attending on behalf of the sheep sector. The input provided through this session is the first of many opportunities to provide feedback and OSF will be preparing a document for Districts to consider at upcoming district meetings in the new year.

From that first session, there were many interesting points about the future of veterinary care in Ontario considered. The key recommendations from that session are to: 1. increase the use of RVTs on-farm either under the supervision

of a veterinarian or on their own to alleviate the workload of veterinarians and allow a clinic to better serve farmers and 2. clarify care activities in the Act, like massage therapy and animal rehabilitation as well as dentistry, that can be provided to animals by individuals other than veterinarians or veterinary technicians.

This is such an important issue for our producers that we plan to have many opportunities for member input throughout the consultation period this winter. We will also be working with our livestock colleagues from other organizations to make meaningful recommendations. Please watch for more information in the coming weeks on our website. **OSN** 







### OSF Professional Development Courses Provide Additional Learning Opportunities for Ontario Sheep Farmers

ntario Sheep Farmers (OSF) offer a variety of professional development (PD) courses for both the beginner and advanced sheep farmer. We know that continued learning opportunities are important to producers as was identified during the crossroads consultations and became a continued key pillar in the OSF strategic plan. The purpose of professional development and/or continuing education opportunities is to give individuals the opportunity to learn and apply new knowledge and skillsets. It's all about building your skills and increasing knowledge.

The OSF professional development courses include the Introduction to Small Ruminant Production, Master Shepherd (MSC), and Parasite Management courses as well as others. OSF also promotes the course offered by the University of Guelph, Improving Your Sheep Nutrition Management Skills (Online), as another resource. Further information about OSF professional development courses can be found by visiting www.ontariosheep.org/programs.

Each course and workshop, hosted or promoted by OSF, provides producers with meaningful knowledge and usable skills. The skills developed by taking these courses assist in improving professional abilities as well as providing opportunity to enhance on-farm production. Many of the courses offered are online and self-guided and can be taken anytime and at your own pace. Other courses like the MSC are offered online at certain times of the year with some in person events such as the ever-popular farm tours. OSF also hosts a variety of educational webinars throughout the year, many of which can be viewed by visiting the OSF YouTube channel at www.youtube.com/@OntarioSheep.

### LETTERS TO THE EDITOR ARE WELCOME

The *OSN* welcomes letters to the editor.

Please email: tlewis@ontariosheep.org or mail to:
Ontario Sheep News, 130 Malcolm Road, Guelph ON NIK 1BI.



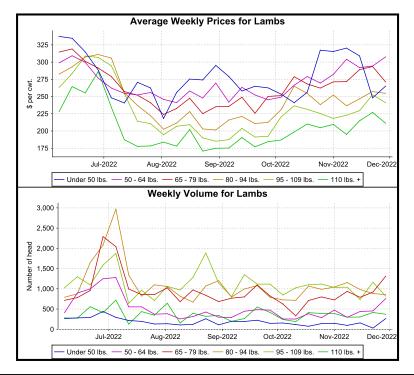
As individual producers grow their flocks it's important to remember that no one is born brilliant at their job. It's likely also fair to say that every successful person has been working and improving their skills for a long time and that often includes taking advantage of continued learning opportunities when they arise. Farmers are professionals and like any professional they need to have the tools and opportunities to grow and be successful.

Please be encouraged to start the new year by trying something new, developing a new skill or working to improve an existing one. This could be done by taking an online course or becoming more actively involved in your local OSF district which offers many peer-to-peer opportunities and learning experiences.

In closing, I would like to wish you a very happy winter holiday season and all the best in 2023! I hope you enjoy the many articles and advertisements in this publication and please remember take care of yourself and each other. **OSN** 

### The Ontario Market Report

ull market information can be found every week in the Ontario Farmer and online at www.OntarioSheep.org under "Market Information" The graphs here show the trends in pricing and volume of the last six months in Ontario. OSN



You can also listen to the weekly information by calling 519-836-0043 and press 4 to go to the market line.

Market information for OLEX, the Ontario Stockyards, Brussels and Embrun are recorded every week. You can also find archived weekly summaries on the Market page.



### 2022 OSF Annual General Meeting Highlights

### Ontario Minister of Agriculture Announces Changes to OWDCP

The 2022 Ontario Sheep Farmers (OSF) Annual General Meeting (AGM) was held virtually with hopes of returning to in person next autumn. During the AGM, the organization welcomed several new board members to the team. John Hemsted, Director for District 6, returned as Chair, joined by 1st Vice Chair, Art Alblas from District 1 and 2nd Vice Chair, Ken Lamb from District 7.

OSF further welcomed the following new directors to the board, Jay Lennox from District 2, Ryan Schill from District 5, Karen Davis from District 8 and Jenna Wight from District 11. All new members were elected earlier this year at their district meetings. The remaining board members include Keith Todd from District 3, Marusha Kostuk District 4, Reg Campbell District 9, and Lee Brien District 10.

"I am very pleased to be serving a second term as chair" says returning OSF Chair John Hemsted. "I look forward to the industry coming together and working hard to advance the sector further."

In the coming year, OSF will continue to build on the strategic plan - Building Strength for a Better Future. The Five key deliverables identified in the OSF strategic plan are designed to build greater public trust, more dynamic market relationships, more effective business support, a more robust system to identify leadership and support districts, and a more effective organization to support each member.



Given the ongoing virtual format, OSF was pleased to have the Hon. Lisa Thompson, Minister of Agriculture Food and Rural Affairs. Minister Thompson spoke to the OSF membership and announced a change to the Ontario Wildlife Damage Compensation Program (OWDCP), funded under the Federal-Provincial Canadian Agricultural Partnership (CAP) agricultural policy framework. Currently, producers who have submitted five applications to the OWDCP in a calendar year are required to submit a Reasonable Care Plan (RCP). It has now moved from five to ten applications before a producer must submit an RCP.



Hon. Lisa Thompson, Minister of Agriculture Food and Rural Affairs

"We applaud this announcement from the Provincial government and

their recognition of the need to lower the administrative burden on livestock farmers. We welcome this needed change" said John Hemsted OSF Chair.

Another addition to the visitors was our keynote Speaker Dr. Vaughn Holder from Alltech speaking about the role that livestock have in Climate Change and how producers make an impact at the farm level. If you missed the meeting, the full presentation recording of Dr. Holder's presentation can be found on the OSF YouTube channel located at www.youtube.com/OntarioSheep. We encourage you to watch his very informative presentation.



This year's three OSF districts passed resolutions for the AGM. At the meeting, voting delegates were asked to vote on several resolutions. The resolutions and outcome are below.

### District 8 Resolution

- Whereas this resolution is being presented as a consequence of the staggering drop in lamb prices
- Whereas these low prices are occurring in the face of unprecedented high cost of production
- Whereas imports are dominating the Ontario lamb markets
- Whereas the current OSF Strategic Plan does not address the actual marketing of sheep as this relates to level of imports, pricing of imports
- Whereas the OSF has no competitive intelligence systems making OSF unable to influence directly or indirectly the fate of lamb, sheep and wool prices/sales
- Whereas the OSF has allocated no resources to maintenance of market prices and market share
- Be it resolved that the OSF advocate to the Farm Products Marketing Commission for the OSF to be granted market regulation powers concerning pricing of lamb and mutton meat sold in Ontario
- Be it resolved that a sufficient portion of the annual OSF budget be allocated to provide for an advocate to focus on these issues, particularly import policies at the provincial and federal levels to advance the economic welfare of Ontario Sheep Farmers
- The resolution did not carry.

### **District 10 Resolution**

- Whereas livestock transport manifests became a regulatory requirement effective February 2021 for all movement of livestock to record feed, water, and rest stops
- Whereas few auction marts or abattoirs are interested in signing off on these forms and many do not wish to even take or offer a drop box for them
- Whereas locally raised livestock are having to complete additional paperwork when the focus and concern for monitoring feed, water and rest is primarily for animals moving long distances
- Whereas cattle associations are advocating for changes in paperwork requirements and the livestock sector needs to provide a united front to advocate for change
- The resolution carried.

### **District 11 Resolution**

 That Commodity groups including Ontario Sheep Farmers (OSF) work with Ontario Ministry of Solicitor General (MSG) officials to ensure that MSG inspectors have proper knowledge of industry practices and a good understanding of the codes of practice and that Ontario Sheep Farmers (OSF) work with Farm and Food Care Ontario and Ontario Ministry of Solicitor General (MSG) to ensure that there is a trained industry representative and/or farmer with the MSG inspector when they visit a farm, and that the MSG inspector does not enter enclosures (buildings and pastures) without the owner present, reducing potential for harm to the inspector from the dog, and potentially ensuring biosecurity protocols are followed

• The resolution carried.

At this year's AGM, OSF welcomed our new Executive Director, Erin Morgan to everyone in attendance. Erin joined the team in September of this year, and this marked her first OSF AGM. Jenn MacTavish our former General Manager left the organization in August and was thanked in a presentation by several OSF members who acknowledged her for her years of dedicated service to the Ontario Sheep Sector.

At the end of AGM, the OSF awards recipients were recognition. The full awards summary can be found on page X of this publication.

Lastly, our OSF Sponsors were acknowledged and thanked at several points in the proceedings and were formally thanked for their generous support to the Ontario Sheep Sector. To view our sponsors, visit www.ontariosheep.org/Sponsors. OSN



### OSF 2022 Awards Recognize Ontario Sheep Farmers and Industry Leaders

uring this year's Annual General Meeting, several Ontario sheep farmers received special recognition, with the announcement of the organization's annual award winners. The annual OSF awards program recognizes a diverse group of individuals for their contributions to the Ontario sheep sector.

"Our industry includes so many outstanding people and we are happy to showcase a few of them each year with our awards program" says John Hemsted, OSF Chair. "It's important to highlight our outstanding Ontario Sheep producers and industry leaders with our OSF awards program. The OSF awards program highlights the best in the Ontario Sheep industry" said John Hemsted, OSF Chair.

Emerging **Leader Award:** Jeff **DeJong** from **District** 7. Jeff first started as a shepherd another for sheep farmer and had slowly started building his own flock. Like most getting started in a new industry, ag participating/ attending District events, the provincial AGM, and as his flock grew, he then completed



OSF Master Shepherds course. He has been involved as a member of the Trillium Lamb Producers and Large Flock Operators. Networking with other like-minded sheep producers, Jeff has continued to grow his flock alongside his wife and young family.

Outstanding Shepherd Award: Luke and Jenny Carnahan District 7. Luke and Jenny operate a successful sheep operation and have just completed a state-of-the-art new barn. They are involved in a multitude of agricultural organizations both outside of and specific to the sheep industry. Jenny is on the district 7 board. She and Luke are founding members of Trillium Lamb Inc. where Jenny continues



to serve on the board, and they are both active members of the LFO. They were part of the Durham Farm Fresh and have hosted numerous tours of their operation. They are true ambassadors for the sheep industry and agriculture in general.

Long Service Award: Jennifer MacTavish, former OSF General Manager was awarded the Long Service Award for her longstanding contributions to the Ontario sheep industry. Over the years, Jenn demonstrated dedication, leadership, and an innovative spirit to the Ontario sheep industry.



Undergrad Scholarship: Chloe Pyke. Chloe is enrolled at Old's College in the Agriculture Management Diploma program. Chloe submitted an article on Annual vs Accelerated Lambing – Which works best for me, which will be included in the Winter 2022 issue of Ontario Sheep News. She is a class



of 2019 Rep on OAC Sheep and Goat Club and involved in multiple 4H clubs, mainly in the agriculture/livestock sector. She is also active in the Wolf Island United Church - Sunday School Teacher and Fundraiser dinner helper, as well as, several other groups. Chloe submitted an essay along with her application on Bio Security which can be found on page 20 of this publication.

**OSF Memorial** Madeleine Fund: **Cullen from District** 6. Madeleine applied for the OSF Undergraduate Scholarship, however, the committee felt that she would benefit from the Memorial Fund. Madeleine is currently



enrolled at the University of Guelph in her first year of Bachelor of Environmental Sciences (Co-op) at the Ontario Agricultural College. She has been an active 4-H member since 2015, completing over 80 clubs. Madeleine completed 6 sheep clubs and has been the sheep club youth leader since 2021. She also competed at the RAWF Junior Sheep Show in 2019 and plans to attend on Nov 12th, 2022. She volunteers at church dinners, summer camps and supports church refugee fund/ projects. She has trained multiple sheep for different fairs (Twyla Brae) and takes care of livestock at Twlya Brae and Vanderpost farms when farmers are away. She submitted an essay along with her applicantion on Bio Security which can be found on page 20 of this publication.

Congratulations to all this year's winners! OSN

### 2022 Ontario GenOvis Awards Recipients

The GenOvis Recognition Awards aim to recognize breeders who believe in the GenOvis genetic evaluation program and apply good genetic practices to improve genetic gain. The winners were announced at the CSBA All Canada Classic held in Ancaster earlier this year.

### **Prolific Breed Category:**

First place: Shelagh Finn - Lamb Lady Farm, Rideau breeder

Second place: Sean McKenzie - Tulach Ard Farm,

Rideau breeder

Third place: Wayne Kreklewich - Craigmore Farm,

Rideau, and Romanov breeder

### **Maternal Breed Category:**

First place: Laura Mosley - Rising Oak Farm, Dorset breeder

Second place: Clara Leahy - Leahy Hill Farm,

Icelandic breeder

Third place: Frank & Caitlin and Ned Cursio - Cursio Farms

& Arkell Valley, Dorset breeder

### **Terminal Breed Category:**

First place: Paul Dick - Stonehill Sheep, Suffolk breeder

Second place: William Duffield - Codan Suffolks,

Suffolk breeder

Third place: Keith Todd - Todd Sheep Company,

Ile-de-France, Southdown, and Suffolk breeder

### **Crossbred Productivity Category, Commercial Producer:**

First place: Earl Brubacer - Brubacher Ovine Second place: Mark Bearinger - Fare View Acres Third place: Todd Payne - Asphodel Sheep Co

Congratulations to the 2022 Award Winners. OSN

### ONTARIO STOCKYARDS INC.



Box 1051, 3807 Hwy. 89, Cookstown, ON L0L 1L0 Office: 705.458.4000 Fax: 705.458.4100 E-mail: info@ontariostockyards.on.ca Website: www.ontariostockyards.on.ca

**BRIAN PASCOE** Res: 705.878.7026 Cell: 705.878.6918

**Total Livestock Marketing** 

These are the financial reports of September 1st, 2021 to August 31st, 2022. Each year it is the responsibility of Ontario Sheep to ensure that all producers receive this information.

	Page	3 - 4		ιΩ	9	7	80	9 - 15	16	16			
ONTARIO SHEEP MARKETING AGENCY (Operating as "Ontario Sheep Farmers") INDEX TO THE FINANCIAL STATEMENTS YEAR ENDED AUGUST 31, 2022		INDEPENDENT AUDITOR'S REPORT	FINANCIAL STATEMENTS	Statement of Financial Position	Statement of Changes in Net Assets	Statement of Operations	Statement of Cash Flows	Notes to the Financial Statements	Schedule 1 - Office Expense	Schedule 2 - Occupancy Expense			
		ONTARIO SHEEP MARKETING AGENCY	(Operating as "Ontario Sheep Farmers")	FINANCIAL STATEMENTS	TON THE TEAN ENDED AUGUST ST, 2022								





## NDEPENDENT AUDITOR'S REPORT

To the Board of Directors of: Ontario Sheep Marketing Agency

We have audited the accompanying financial statements of Ontario Sheep Marketing Agency, which comprise the statement of financial position as at August 31, 2022 and the statements of changes in net assets, operations and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies. In our opinion, these financial statements present fairly, in all material respects, the financial position of Ontario Sheep Marketing Agency as at August 31, 2022 and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not for profit organizations.

### Basis of Opinion

our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion. under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities Statements section of our report. We are independent of Ontario Sheep Marketing Agency in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled

### Predecessor auditor

The financial statements of Ontario Sheep Marketing Agency for the year ended August 31, 2021 were audited by the predecessor auditor who expressed an unmodified opinion on those financial statements on October 19,

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

with Canadian accounting standards for not for profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material Management is responsible for the preparation and fair presentation of the financial statements in accordance misstatement, whether due to fraud or error In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to a going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

# Auditor's Responsibilities for the Audit of the Financial Statements

accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free

Page 3

GUELPH OFFICE 103-197 HANCON CREEK BLVD, GUELPH, ON = TEL: 519-822-9933 + FAX: 519-822-9211 + HLB.CA

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



Chartered Professional Accountants Licensed Public Accountants

Guelph, Ontario October 19, 2022

ONTARIO SHEEP MARKETING AGENCY (Operating as "Ontario Sheep Farmers") STATEMENT OF CHANGES IN NET ASSETS

FOR THE YEAR ENDED AUGUST 31, 2022

		lemorial Fund note 11)		search and velopment Fund	C	Operating F Fund				nternally estricted Fund	Total 2022	Total 2021
NET ASSETS, beginning of year	\$	17,312	\$	439,474	\$	109,297	\$	380,000	\$	210,380	\$ 1,156,463	\$ 1,013,793
Excess (deficiency) of revenue over expenses for the year		17		(4,393)		(56,126)		0		0	(60,502)	142,670
Interfund transfers (note 13)	_	0	_	0	_	40,502	_	20,000	_	(60,502)	0	0
NET ASSETS, end of year	\$	17,329	\$	435,081	\$_	93,673	\$_	400,000	\$	149,878	\$ <u>1,095,961</u>	\$ <u>1,156,463</u>

See notes to the financial statements

Page 6

ONTARIO SHEEP MARKETING AGENCY (Operating as "Ontario Sheep Farmers")			
STATEMENT OF FINANCIAL POSITION AS AT AUGUST 31, 2022			
	2022	2021	
ASSETS			
CORRENT Cash Short term investments (note 4) Accounts receivable (note 5) Prepaid expenses	\$ 358,590 529,601 319,746 10,067 1,218,004	\$ 372,063 613,312 330,238 22,182 1,337,795	
CAPITAL ASSETS (note 6)	1,571	0	
	\$ 1,219,575	\$ 1,337,795	
LIABILITIES			
CURRENT Accounts payable and accrued liabilities Government remittances payable Deferred income	\$ 80,473 15,644 6,497 102,614	\$ 113,009 26,780 11,543 151,332	
LONG TERM DEBT (note 7)	21,000	30,000	
NET ASSETS  Operating Fund - unrestricted Memorial Fund - internally restricted (note 11) Research And Development Fund - internally restricted Reserve Fund - internally restricted Internally Restricted Fund	93,673 17,329 435,081 400,000 149,878 1,095,961	109,297 17,312 439,474 380,000 210,380 1,156,463	
	\$ 1,219,575	\$ 1,337,79 <u>6</u>	
See notes to the financial statements	ıts	Page 5	
	I	I	T)

# ONTARIO SHEEP MARKETING AGENCY

(Operating as "Ontario Sheep Farmers") STATEMENT OF OPERATIONS

FOR THE YEAR ENDED AUGUST 31, 2022	

	2022	<b>2021</b> (note 15)
BEVENIE		
License fees (note 8)	\$ 735,066	\$ 692,094
Toronto Stock Yards capital revenue	158,044	155,994
Project and program revenue (note 9)	35,945	263,840
Ontario Sheep News	20,241	20,928
Industry programs (note 10)	16,748	41,815
Interest income	11,334	15,394
Other income	6,205	24,212
Annual general meeting	1,420	9,491
Memorial Fund income (note 11)	985,520	3,293 1,227,061
EXPENSES		
Staff salaries and benefits	329.197	331.462
Special projects (note 13)	165,818	0
Research projects and industry programs (note 9)	105,055	251,661
Board and committee	81,953	68,508
Legal and other professional services	81,243	21,245
Contracted services	80,620	144,515
Office (schedule 1)	41,414	44,980
Occupancy (schedule 2)	35,917	32,952
Ontario Sheep News	29,616	30,150
Industry programs (note 10)	24,657	34,014
Membership fees (note 12)	20,091	17,017
Promotion and advocacy	15,253	46,406
District grants and education	8,690	6,063
Bad debts	6,033	00000
Staff recruiting and training	5,961	40,000
Audit and accounting	5,149	6,940
Annual general meeting	4,560	1,976
Staff travel	4,042	2,620
Memorial Fund payments (note 11)	200	200
Amortization	253 1,046,022	2,49 <u>2</u> 1,084,391
(DEFICIENCY) EXCESS OF BEYENITE OVED		
(DEFICIENCY) EXCESS OF REVENUE OVER EXPENSES for the year	(60,502)	142 670
	(20,00)	

## ONTARIO SHEEP MARKETING AGENCY

(Operating as "Ontario Sheep Farmers")

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED AUGUST 31, 2022

	2022	2021
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES (Deficiency) excess of revenue over excenses for the		
year	\$ (60,502)	\$ 142,670
Items not requiring an outlay of cash		
Amortization	253	2,492
Changes in non-rosh working capital	(60,249)	145,162
Accounts receivable	10,492	(61,686)
Prepaid expenses	12,115	(8),668)
Accounts payable and accrued liabilities	(32,536)	27,435
Government remittances payable	(11,136)	(11,253)
Deferred income	(5,046) (86,360)	1,868 91,858
CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES  Long term debt	(000,6)	0
CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES		
Additions to capital assets	(1,824)	0 0 0
Short term investments	81,887	(15,895)
(DECREASE) INCREASE IN CASH	(13,473)	75,963
CASH, BEGINNING OF YEAR	372,063	296,100
CASH, END OF YEAR	\$ 358,590	\$ 372,063

See notes to the financial statements

Page 7

See notes to the financial statements

Page 8

### Page 10

Page 9

## ONTARIO SHEEP MARKETING AGENCY

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED AUGUST 31, 2022 (Operating as "Ontario Sheep Farmers")

### NATURE OF OPERATIONS

Ontario Sheep Marketing Agency is a not for profit organization incorporated without share capital under the Ontario Farm Products Marketing Act. Ontario Sheep Marketing Agency is exempt from income tax. Its purpose is to operate as a producer organization, representing all aspects of the lamb, sheep and wool industries in the Province, through marketing, information, advocacy and education.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

7

The financial statements have been prepared in accordance with Canadian accounting standards for not for profit organizations and include the following significant accounting policies:

### REVENUE RECOGNITION <u>a</u>

restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when they are received or receivable if the amount to be received can be reasonably estimated and Externally The organization follows the deferral method of accounting for contributions. collection is reasonably assured.

### CAPITAL ASSETS **a**

Capital assets are recorded at cost and amortized on the basis of their estimated useful life using the following methods and rates:

3 years straight line basis
3 years straight line basis Computer and office equipment -easehold improvements

### IMPAIRMENT OF LONG LIVED ASSETS <u>ပ</u>

circumstances indicate that their carrying amount may not be recoverable. An impairment loss is recognized when the carrying value exceeds the total undiscounted cash flows expected from their use and eventual disposition. The amount of the impairment loss is lived assets are tested for recoverability whenever events or changes in determined as the excess of the carrying value of the asset over its fair value.

### **USE OF ESTIMATES** ਉ

estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and The preparation of financial statements in conformity with Canadian generally accepted accounting principles for not for profit organizations requires management to make the reported amounts of revenues and expenses during the year. Significant areas requiring management's estimates include the carrying amounts of accounts receivable, deferred revenue and accounts payable and accrued liabilities. Actual results could differ from those estimates.

# ONTARIO SHEEP MARKETING AGENCY

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED AUGUST 31, 2022 (Operating as "Ontario Sheep Farmers")

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### FINANCIAL INSTRUMENTS (e)

Measurement of financial instruments

The organization initially measures its financial assets and liabilities at fair value.

The organization subsequently measures all its financial assets and financial liabilities at

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. If an impairment has occurred, the carrying amount of financial assets measured at amortized cost is reduced to the greater of the discounted future amortized cost

Transaction costs

The organization recognizes its transaction costs in net income in the period incurred. The organization recognizes its transaction costs in net income in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized

previously. The amount of the reversal is recognized in net surplus.

cash flows expected or the proceeds that could be realized from the sale of the financial

The amount of the write-down is recognized in net surplus.

The previously

### CONTRIBUTED SERVICES €

During the year, a number of volunteers contribute a significant amount of their time. Because of the difficulty in determining the fair value, contributed services are not recorded in the financial statements.

### Page 12

Page 11

# ONTARIO SHEEP MARKETING AGENCY

NOTES TO THE FINANCIAL STATEMENTS (Operating as "Ontario Sheep Farmers")

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED AUGUST 31, 2022

(Operating as "Ontario Sheep Farmers")

ONTARIO SHEEP MARKETING AGENCY

### FUND ACCOUNTING (g

Operating fund
The operating fund reports resources available for the organization's general operating

## Research and Development Fund

The research and development fund reports resources available for special program activities of the organization. This fund is internally restricted.

The reserve fund reports resources that have been directed by the Board of Directors in accordance with the organization's reserve fund policy. This fund is internally restricted.

The internally restricted fund reports resources that have been directed by the Board of Directors in accordance with the organization's reserve fund policy. This fund is internally Internally Restricted fund

### Memorial Fund

The memorial fund reports resources that are contributions of past leaders as well as to fund sheep education and development. This fund is internally restricted.

### FINANCIAL INSTRUMENTS က

The organization manages its investment portfolio to earn investment income and invests according to a Statement of Investment Policy approved by the Board. The organization is not involved in any hedging relationships through its operations and does not hold or use any derivative financial instruments for trading purposes.

The extent of the organization's exposure to these risks did not change in 2022 compared to the

The organization does not have a significant exposure to any individual customer or counterpart.

Transacting in financial instruments exposes the organization to certain financial risks and uncertainties. These risks include:

organization by failing to discharge an obligation. The organization's credit risk is mainly related to accounts receivable. The organization provides credit to its clients in the normal course of its operations. Collectibility is reviewed regularly and an allowance for doubtful accounts is established to recognize the impairment risks identified. Credit risk is the risk that one party to a financial asset will cause a financial loss for the

# FOR THE YEAR ENDED AUGUST 31, 2022

SHORT TERM INVESTMENTS

Guaranteed investment certificates, interest rates			
ranging from 1.3% to 2.9%, maturing November 2022			
through to December 2024	<del>69</del>	521,700	₩
738 shares in Canadian Co-operative Wool Growers			
Limited - at cost (restricted for scholarships)		7,901	
	•		•

7,901 613,312

605,411

2021

2022

The guaranteed investment certificates include \$400,000 (2021 - \$380,000) representing cash that is restricted and is included in the Reserve Fund.

### **ACCOUNTS RECEIVABLE**

At August 31, 2022, accounts receivable is net of an allowance for doubiful accounts of \$5,550 (2021 - \$5,550)

Net 2021			
	↔	J	↔
Net 2022	1,571	0	1,571
	↔	J	↔
Accumulated Amortization	67,575	22,132	89,707
Acc	↔	J	↔
Cost	69,146	22,132	91,278
	↔	J	↔
CAPITAL ASSETS	Computer and office equipment Leasehold	improvements	
ý			

### LONG TERM DEBT

۲.

through Meridian Credit Union, interest-free Canada Emergency Business Account loan with forgiveness of up to 25% if repaid by December 2023

30,000

21,000

2021

2022

418,027 250,507 21,443

2021

2022

S	
H	
ш	
띯	
ž	
빙	
ĭ	

œ

21,446 496,414 217,206 Slaughter license fees Direct license fees Wool license fees Auction fees

\$ 735,066

\$ 692,094

The wool license fees are included within the Research and Development Fund.

NOTES TO THE FINANCIAL STATEMENTS (Operating as "Ontario Sheep Farmers")

### ξ.

During the year, the organization managed the following programs: PROJECT AND PROGRAM REVENUE AND EXPENSES

2021

2022

14,519 2,776 517 (500)	17,312		2021	7,800 3,000 1,483 3,384 250 150
₩	↔			₩
17,312 0 517 (500)	17,329	ship fees:	2022	7,800 6,100 3,070 2,099 622 250 150
₩	₩	membel		₩
Balance, beginning of year Donations Investment income Memorial Fund payments	Balance, end of year			Animal Care Initiatives Animal Health Initiatives General Farm Organizations Meat and Poultry Ontario Provincial Commodity Discussion/Lobby Groups Livestock Research Innovation Corporation Agricultural Adaptation Council
	5	<u>i</u>		

### INTERFUND TRANSFERS <del>.</del>

The board of directors approved a transfer of \$20,000 from the Operating Fund to the Reserve Fund and a transfer of \$105,315 (2021 - \$130,380) from the Operating Fund to the Internally Restricted Fund.

17,017

Additionaly, the board of directors approved a transfer of \$165,818 from the Internally Restricted Fund to the Operating Fund for special projects, a summary of actual expenses as follows:

Contracted services	\$ 97,792
Research projects and industry program Promotion and advocacy	21,900 18,650
Staff recruiting and training	15,000
Staff salaries and benefits	7,822
Office	4,060
District grants and education	594
	\$ 165,818

Page 13

## **ONTARIO SHEEP MARKETING AGENCY**

FOR THE YEAR ENDED AUGUST 31, 2022

### **MEMORIAL FUND**

The Memorial Fund was established to recognize the contributions of past industry leaders as well as to fund sheep education and development. During the year, the following activity occurred:

	Ä	2022 Revenue	û	2022 Expenses	Œ	2021 Revenue	ш	2021 Expenses	
Industry Research: R 21-1 Comprehensive Life				_				-	
Cycle	s	0	s	12,000	s	0	s	0	
R 21-2 Metablomoics		0		4,500		0		0	
R 21-3 CarLa		0		2,000		0		0	
R 21-4 Maternal Diet &									
Stress		0		20,000		0		0	
R 21-5 Ovipast Vaccine		0		6,500		0		25,000	
Pregnancy Toxemia		0		3,100		0		6,200	
Tech Transfer Project									
(COVID-19)		0		0		127,675		125,165	
Production Insurance		0		0		40,641		0	
Testing Programs:									
MAEDI-VISNA		35,945		35,861		95,524		95,296	
OMAFRA-GenOvis		0		11,667		0		0	
Other		0	l	9,427	ļ	0	l	0	
	8	35,945	s	105,055	8	263,840	s	251,661	
					l				

### INDUSTRY PROGRAM REVENUE AND EXPENSES 6

During the year, the organization managed the following industry programs:

	œ	2022 Revenue	ũ	2022 Expenses	Œ.	2021 Revenue	ш	2021 Expenses
Master shepherd course Fecal egg count course Introduction to small	<del>\$</del>	11,442 2,144	↔	00	↔	36,641 1,950	↔	00
ruminant course		2,002		0		2,841		0
Lenders seminar		0		24,657		0		34,014
Parasite management		089		0		383		0
GenOvis breeders group	l	480	l	0	J	0	J	0
	θ	16,748 \$	S	24,657 \$	s	41,815 \$	↔	34,014

Page 14

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED AUGUST 31, 2022

ONTARIO SHEEP MARKETING AGENCY (Operating as "Ontario Sheep Farmers")

# ONTARIO SHEEP MARKETING AGENCY

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED AUGUST 31, 2022 (Operating as "Ontario Sheep Farmers")

### COMMITMENTS

4.

The organization is committed to minimum monthly rental payments of \$2,112 for its premises.

### COMPARATIVE FIGURES

5.

Certain figures presented for comparative purposes have been reclassified to conform to the current year's presentation.

# MATERIAL UNCERTAINTY DUE TO THE NOVEL CORONAVIRUS

9

During the year and subsequent to year end, the Novel Coronavirus (COVID-19) continued to impact the economy in Canada and globally. Although the disruption from the virus is expected to be temporary, given the dynamic nature of these circumstances, the duration of business disruption and the related financial impact cannot be reasonably estimated at this time. This may impact the timing and amounts realized on the organization's assets and its future ability to deliver

## ONTARIO SHEEP MARKETING AGENCY

(Operating as "Ontario Sheep Farmers")

SCHEDULE 1 - OFFICE EXPENSE

FOR THE YEAR ENDED AUGUST 31, 2022

2022

Somputer maintenance and supplies	\$ 18,856	s	22,028
	9,953		8,042
	7,248		7,267
	4,295		3,735
	1,216		2,545
	(154)	ļ	1,363
	\$ 41,414	ક્ક	44,980

## SCHEDULE 2 - OCCUPANCY EXPENSE

FOR THE YEAR ENDED AUGUST 31, 2022

	2022	8	•	2021	
Rent	\$ 22,	22,580	s	21,590	
Insurance	,7	,789		6,923	
Building equipment and maintenance	4,4	,775		3,900	
Security		773		539	
	\$ 35.917	917	€.	32,952	

Page 15

See notes to the financial statements

Page 16

### OSF Essay Submission(s) for 2022 Awards

### Submission from Chloe Pyke Recipient of the 2022 Undergrad Scholarship

### Annual VS Accelerated Lambina - Which Works Best For Me?

I will start off by saying that I am a fairly new sheep producer. My first ewes lambed April 2022, just as the weather started getting warmer. Some of the reasons why lambing in the spring would work best for my flock is; sheep are easier to breed in the fall, they can lamb in spring when temperatures aren't frigid, plus lambs have the opportunity to graze on pasture while gaining weight for market. For these reasons, I would continue with the annual lambing if I decided to grow my flock.

When I introduced the ram to the ewes in November, all the ewes were bred on their first estrus cycle and did not come back into heat after that. Fall is the most natural time for sheep to breed, hence why the best conception rates happen when the days are getting shorter. I would like to continue to breed sheep in the fall so that I can minimize the use of breeding tools such as CIDR's or PMSG. On the other hand, during the

> cool, rather than be "working" on those

hot days.

summer time, sheep have a tendency to overheat. When temperatures hover around 30°C every day, most sheep (both ewes and rams) would prefer to lay down or seek fresh air to keep

In my experience, lambing during the spring months are ideal for both ewes and shepherds. The weather is right around 10°C - not too hot, not too cold. My barn is older and has a few cracks where the snow and wind howls in during the cool winter months. April or May is warm enough that lambs shouldn't get hypothermia or need extra care, such as a warming tub or heat lamp. Yet, it's still early enough in the season that flies aren't a big issue and ewes shouldn't get heat stressed while they are in labour. Spring is also a good time for the shepherds, since the weather is not terribly cold to be sitting in a barn all night watching for lambs from a ewe who hasn't made much progress in the last few hours.

As soon as the pastures have matured enough, the lambs are ready to go outside and enjoy rotational grazing. Over the next few months, they can fatten up on lush grass to minimize the need for hay. Where I live, we have a hard time producing plenty of nice quality hay. My objective would be to keep the flock on pasture as much as possible and feed hay only when necessary. With this management style in place, I would be able to limit my use of bales or save them for the winter time when animals are in the barn more often.

In conclusion, there are many factors that come into play when deciding the best option for my flock, that being said, I believe that annual lambing every spring would benefit my operation. The ewe's natural desire to conceive a lamb (or several) in the fall is a major asset to lambing in spring. Plus, spring has moderate temperatures that don't interfere with the wellbeing of either lamb or ewe. Finally, my barn has lots of pasture land surrounding it, so I would like to put the pastures to use since my hay crop is generally not great quality. I recognize that annual lambing may not work in every situation, but I think it would make the most sense for my farm.

DIVISION OF GAMBLE & ROGERS LTD.

### **UPCOMING SALES**

**TUESDAYS** 9:00 A.M.

Fed Cattle, Bulls & Cows

### **THURSDAYS** 8:00 A.M.

Drop Calves, Veal, Pigs, Lambs, Goats & Sheep

> **FRIDAYS** 10:00 A.M.

Stockers

CONFIDENCE. TRUST & SERVICE

519-887-6461

www.brusselslivestock.ca

### Submission from Madeleine Cullen Recipient of the 2022 OSF Memorial Fund

### **Biosecurity**

Biosecurity is a system used on farms of varying types and sizes to ensure the wellbeing of livestock and people on the farm by preventing the spread of diseases or other biological threats. There are many biosecurity strategies that can be applied to maintain and improve farm profitability, animal health.

According to the Canadian Food Inspection Agency, to ensure flock health, a farmer needs to assess the risks to the flock, create a plan, implement the plan, and evaluate/ adjust the plan when biosecurity breaches or failures have been identified to maximize flock health. Following the four principles of the National Sheep On-farm Biosecurity Standard - Animal health management practices; Record keeping; Farm facilities and equipment; and People, a farmer can develop a biosecurity plan to protect their flock, their livelihood, and the industry in Canada.

Before establishing a biosecurity plan, the farmer must assess a few items to personalize their biosecurity plan to fit farm needs and meet Canadian Food Inspection Agency Standards. Farmers must consider the kinds of animal movements on their farm, including sheep leaving the property, the purchasing of sheep from other herds as breeding stock and other livestock on the farm, as some diseases can be transferred from one species to another. In addition to assessing their operation (open or closed flock), the farmer must assess current issues affecting the farm such as diseases in the soil, worms, etc., to ensure the plan suits their farm and flock.

To establish a flock health plan, the farmer should consult with their vet and local farmers to determine which diseases, pathogens and predators may be of concern and to establish appropriate protocols. This includes a preventative vaccination program and routine deworming practices. Newly purchased, returning, or sick livestock should be guarantined for the advised period of time to ensure minimal disease spread. Keeping a clean facility also improves the health of livestock and people in the facility while minimizing disease spread.

In order to maintain a healthy flock, it is crucial to monitor and record data regarding each sheep's health and overall flock health, and to review with the vet for a stronger flock. There are multiple applications for phones as well as computer programs to help farmers track flock health and receive professional advice on potential health challenges or improvements.

The farm, facility and equipment are other aspects of maintaining a bio secure farm. Deep cleaning and disinfecting equipment, trailers, pens, and feeders are all important ways to prevent disease and bacteria from growing on the farm.

Lastly, we need to consider people. It is important to have clean clothes for the barn as well as clean boots only used on the farm. Limiting visitors and training employees on biosecurity protocols are necessary. Washing hands before and after working with livestock ensures diseases are not spread to the flock and vice versa.

By adhering to the strategies outlined in the National Sheep On-farm Biosecurity Standards, individual farmers can help strengthen their own flock's health while ensuring a healthy sheep industry with reduced risks of disease transmission and limited financial and physical losses that could be detrimental to the sheep industry in Canada, OSN



### WFS Sheep Program

### We Take Pride In:

- Using a sheep-specific ration balancing program to optimize performance
- Customized programs to meet each operation's specific goals
- Offering innovative products and knowledge
- Expertise in both dairy and commercial sheep operations
- Excellent customer service through unique on-farm services such as:
  - forage sampling and custom rations
  - body condition scoring
  - lamb development recommendations
  - return over feed cost analysis

Contact WFS or one of our dealers near you for an on-farm appointment to discuss your sheep nutrition needs.



Feeding Success Wallenstein, ON 1-800-265-8858 | www.wfs.ca



FARM SERVICES LTD.

Chesley, ON 519-363-3308



Walters Falls, ON 519-794-2747



Sunderland, ON 705-357-3491

	THE 202	23 ONTARIO LAI	MB MARKET CALE	NDAR	
Year	Holiday	Consumption Preferences	Market Processor Needs	Public Auction Market Impact	
January 6	Epiphany (Christian)	Lamb is featured in many celebration meals.	Recently weaned and milk fed lambs are preferred.	Lower market volumes generally.	
January 7	Orthodox Christmas	Lamb is featured in many celebration meals.	Recently weaned and milk fed lambs are preferred.		
January 22	Chinese (Lunar) New Year	Both mutton and lamb are used in a variety of dishes and is a favorite ingredient in hot pots.		Lower market volumes.	
March			Easter holiday inventory buildup.	Growth in supply following winter, with Easter demand increase.	
April 5 to 12	Passover (Pesach) Jewish	Traditionally must be processed under Kosher laws.	Healthy finished lambs. (up to 64 lbs live weight; ideally milk fed and fat)	Steady market. A limited influence.	
April 9 April 16	Western Easter  Eastern Orthodox Easter	Roast lamb is a main dish in festival meals for Mediteranian (Italian, Portuguese, and Greek) heritages	Healthy young lambs. (some preferance for lambs under 60 pounds live weight; ideally milk-fed and fat). Number of lambs under 65 pounds begins to increase in the 3 weeks prior to Easter, and often peaks during the week before Easter. Number of 65-to-79-pound lambs will also increase during this time.	Higher market demand in the 2-to-3- week period preceding holiday. Check local auction schedules for "special" Easter sale dates. A peak sale period in the year.	
March 23 to April 21	Ramadan (Islam) (daylight fasting)	Some celebrations will occur prior to start of Ramadan.	Weaned market lambs (60 – 90 lbs live weight)	A moderate market factor for week leading into Ramadan.	
April 20 to 21	Eid al-Fitr (Islam) Festival of Fast Breaking	Celebrations occur during the fast break period which will feature lamb products.	Weaned market lambs 60 – 90 lbs liveweight. Lower demand for heavy lambs.	A moderate market factor for the week leading into Ramadan.	
May		Start of barbeque seasonwhich more frequentlyfeaturing Ontario lamb.	Moderate demand. Processors see an increase in BBQ lamb demand from May to August.	Commonly higher supply and slightly higher but still moderate demand.	
June 28 to 30  The Hajj (Islam) is June 26 to 28	Eid al Adha (Festival of Sacrifice, Eid) A peak sale period in year.	Eid, the festival of sacrifice, is one of the most important observances in the Islamic faith.  (This may be referred to as Qurbani, though this refers to the actual act of animal processing.)	Lambs (70 – 110 lbs live weight)  Desired weight differs across different communities. Lambs should be under a year of age and be unblemished. Blemishes may include pen wounds, torn ears, or any physical unsoundness. Wethers and lambs with docked tails may not be acceptable to some buyers.	High market demand in period leading up to holiday. Peak demand is in week preceding holiday.  Note: There is a high activity level of private holiday sales sought by amilies for this important celebration.	
July 18	Muharram (Islamic New Year)	The Islamic New Year is the first day of the Muslim calendar. Mutton is often served as the main course for this holiday meal.	There is no preferred weight forthis holiday, although animalsshould appear healthy.	Steady market. A limited influencer.	
September 16 to 17	Rosh Hashanah Jewish New Year	Lamb is a tradition or symbol of a new beginning.	Forequarters from weaned market lambs (60 – 109 lbs live weight)	Steady market. A limited influencer.	
October 9	Thanksgiving	Lamb is an alternative to turkey.	Steady demand with slow year over year consumer demand increase.	Steady market. A limited influencer.	
November		Stew/casserole are growing in seasonal popularity	Lower but steady demand during transition from Thanksgiving into Christmas period.	Lower market volumes.	
December 8 to 15	Hanukkah (Festival of Rededication) Jewish	Traditionally meatsmust be processedaccording to Kosher law.	Healthy heavy lambs. (up to 100 lbs live weight)	Usually occurs close to Christian Christmas which leads to high demand.	
December 25	Christmas Day to New Year (Christian)	Lamb is a feature atChristmas parties (lamb-pops, spiedini, roasts). Leg of lamb, stews andcurries are food staples.	Lambs should be freshly weaned (milk fed), up to 80 lbs, and not older than 3 months of age. Out-of-season breeding is required to produce the favoured type of lamb for this market.  Cull sheep are popular for stewand curry.	Higher market demand in 2 to 3-week period preceding holiday. A peak sale period of the year.	

This calendar and the 5 year calendar is also available on the OSF website at www.ontariosheep.org/religious-ethnic-market-calendar.





### 1-844-HuberAg (482-3724) www.huberequipment.com info@huberquipment.com Marlin & Myrna Huber

### **HEATWAVE MILK WARMER**

- ✓ Cost-effective
- ✓ Easy to clean
- ✓ Priming pump & check valve
- ✓ Increase rate of gain
- ✓ Save time
- ✓ Regular feeding like mom
- ✓ Suitable for powdered or whole milk



### HayDossFeeders"

- ✓ Greatly reduce waste
- ✓ Net tension system
- ✓ More like natural grazing
- ✓ Avoid wool contamination



### RITCHIE LAMBING JUGS, PANELS, GATES & MORE



- ✓ Galvanized & lightweight
- Lamb adopter
- Easy to open gates
- √ 4, 5, 6 & 8ft lengths



Guns for accurate dosing and drenching



### **JUG WATERERS**

- ✓ Avoid heating water that is exposed to the elements
- ✓ Less time required for maintenance
- ✓ Clean, fresh water for EVERY animal
- ✓ Thermostatically controlled
- ✓ Energy efficient
- ✓ Reduce algae





- ✓ Invented in New Zealand, manufactured in Scotland
- Reduces Stress on Livestock without constant gates slamming, headgates or loud machines
- ✓ Easier on the producer, easy to use foot pedal with lever advantage
- Record Breaking in efficiency with continual flow and ability to weigh while processing
- ✓ Portable with no power needed at site
- Basic cost effective unit with extra options such as weigh kit, wheels, panels, gates, etc.
- Useful for many applications such as weighing, sorting, vaccinating, drenching preg checking, feet trimming, crutching, ultrasounding, body condition scoring, al-ing and more!



### **CONTROLLED FEEDING SYSTEMS**

- ✓ Feed lower and more consistent rations
- Creep Feeding and free choice feeding options
- Eliminate pail feeding and panic eating
- ✓ Achieve even body condition
- ✓ Maintain healthy rumen pH
- ✓ Reduce labour inputs



### Artificial Lamb Rearing: Part 1 - A Producer Project

Jillian Craig, Small Ruminant Specialist & Hillary Schneider, Small Ruminant Assistant, OMAFRA

rom March to August 2022 an on-farm project on artificial rearing systems specifically focusing on milk machines and lamb performance was conducted at several Ontario farms. The project had three main objectives: lamb productivity, rearing cost, and producer labour. The results will be presented in a series of articles; this article will focus on-farm set-ups, machine cleaning and milk replacer cost.

Six farms participated in the project. Two farms had Lac-Tek milk machines and four farms had Eco Feeders also commonly known as Förster-Technik and / or Grober refer to Figure 1. The total number of ewes represented on the farms was 3395, with flock sizes of 400, 825, 120, 1000, 450 and 600 respectively. Two farms kept artificially reared lambs on slatted floors while the other four bedded using straw, shavings, or a combination.

Figure 1: Two types of milk machines in the on-farm project, a Lac-Tek and an Eco Feeder also commonly known as Förster-Technik and / or Grober



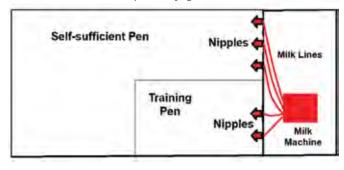


### On-Farm Pen Set-Ups

All farms had at least a two-pen artificial rearing system as seen in Figure 2. In this set-up the lambs are placed into the training pen, trained for at least a 24-hour period and then moved to the self-sufficient pen once they are drinking from the milk machine. The red box is the milk machine and the milk lines run from the machine to the pens with training pen milk lines being shorter so it is easier for lambs to draw from the machine. Nipples are placed at the milk line of the machine so the lamb is able to get milk easily. In the self-sufficient pen, the milk lines are longer and nipples are

placed above the milk line to make the lambs work to get the milk, meaning the milk is less likely to spill on the floor if a nipple is chewed.

Figure 2: A schematic of a two-pen artificial rearing system, showing the 'training pen' lambs are started in, and the 'self-sufficient pen' they 'graduate' to



During the training phase, some producers used a '5-dot training system' which worked well. The lambs would be placed on the machine and each time the producer worked with the lamb to get them sucking on the nipple, a dot was sprayed on the lamb. The fifth time the lamb was worked with, the producer would either spray a fifth dot or, in the one case, would put a line through the four dots to represent the fifth and final training session as in Figure 3. The lamb would then be put into the self-sufficient pen and monitored.

Figure 3: Lambs in the training pen managed using the '5-dot training system'

Most of the farms in the project had their milk machines in warm rooms to avoid freezing. In some cases, the machines were in existing offices or 'mechanical' rooms. In other cases, the room was built around the milk machine and heating installed.



### **Productivity Data**

Lamb productivity data was collected with Table 1 showing the weaning weights that producers targeted, or the weaning goal. It also shows the actual average weaning weights. This varied on some farms; one farm had labour challenges and on two farms the group sizes were small. A critical mass of lambs is needed to keep the machine running, and for this reason, the lamb weights exceeded the target weight. The average number of days the lambs were on the milk machine as well as average daily gain were also calculated and can be seen in Table 1. On average, the number of days a lamb was drinking milk on the machine was 38 days.

### Milk Machine Cleaning

Four out of the six farms cleaned their milk machines either on a daily or every-other-day basis. Cleaning the machine regularly is critical in preventing death loss and reducing health

challenges. Four farms had two sets of milk lines where the dirty set of milk lines were taken off and cleaned and the other clean lines were swapped onto the machine. In terms of cleaning, the cleaning protocols were all different. However, there were several farms using dish soap to clean the machines; dish soap is not recommended to clean a milk

Table 1: Summary of lamb weaning and performance data by farm and group

	Farm 1	Farm 2: Group A	Farm 2: Group B	Farm 3	Farm 4	Farm 5	Farm 6
Weaning Goal (lbs)	20	20	20	30 (or 30 days)	25	30 days	20
Actual Weaning Weight (lbs)	22	21	23	22	34	35	26
Average # days on milk machine (days)	40	*	36	38	44 **	33	34
Average daily gain (lbs)	0.41	*	0.45	0.38	0.47	0.78	0.46

\*Lamb tags not recorded so data couldn't be correlated

machine as it doesn't kill bacteria in the lines and leaves a residue which can lead to more milk residue and therefore bacteria. Instead of dish soap, an alkaline milk pipeline cleaner should be used which are generally chlorine based and will efficiently remove milk residues in milk lines and in the mixer on the machine. All parts that come into contact

Continued on page 26.



<sup>\*\*</sup>Data from 15 out of 44 lambs – couldn't correlate the other lambs due to lack of data

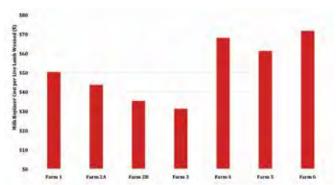
### Continued from page 25 ~ ARTIFICIAL LAMB REARING: PART 1 - A PRODUCER PROJECT

with milk should be rinsed, scrubbed with a milk pipeline cleaner and then rinsed again. These products can be bought anywhere that sells dairy milking equipment or at some farm stores. If using a pipeline cleaner, it is important to wear gloves while cleaning to avoid burning your hands.

### Rearing Cost - Milk Replacer

Spending per lamb on milk replacer powder was calculated on each farm. There was a range of \$31 to \$72 spent per live lamb weaned with an average of \$52 spent per live lamb weaned. Individual farm values and variability can be seen in Figure 4.

Figure 4: Milk replacer cost per live lamb weaned by farm and group.



'There was a range of \$31 to \$72 spent per live lamb weaned on milk replacer powder with an average cost of \$52 spent per live lamb weaned'

There were several factors which led to the variability in milk replacer spending including:

- · Missing lambs
- · Leaking or spilled milk
- · Milk replacer price
- Death loss
- · Weaning weights

Producers were often busy with lambing and other jobs on the farm and some lambs did not get weighed out of the system, either at weaning or in the case of death. For project purposes, these lambs were counted as 'missing'. This would impact some farms' dollars per live lamb spent on milk replacer as some of the live lambs not recorded have decreased the overall amount fed and spent per live lamb weaned.

### Sheep Bytes.ca Ration Balancer

### **Managing nutrition saves** money every time you feed.

SheepBytes ration balancer is web-based software designed for effectively managing nutrition for all types of sheep. Breeding flock owners, feedlot managers and nutritional consultants, across Canada, and internationally, are using SheepBytes to take the guesswork out of balancing cost-effective rations.

### What are SheepBytes users saying?

By using SheepBytes, we saved \$12-18 per finished lamb without sacrificing performance.

Since using SheepBytes, we've noticed an improvement in the overall health of our flock, with fewer disease outbreaks and deaths from unknown causes.

Learn more about what SheepBytes can do for your flock by visiting

Sheep Bytes.ca

Easy to Use — Cost Effective — Developed and Used by Ruminant Nutritionists



### **Training Video!**

- Learn to use SheepBytes
- Improve your skills in using basic and advanced features
- **►** Fit lesson modules into your schedule
- Always available at no cost - anywhere, anytime

Some farms also had leaking milk from nipples that had been chewed off by the lambs. One nipple that worked well on some farms and did not tend to be chewed, was the grey 'caprine nipple'. See Figure 5 for an example.

Figure 5: Grey 'caprine nipple' which did not tend to get chewed off by the lambs



Two farms experienced human error, where the milk lines were not attached properly to either to the machine or the nipples. In this case, half or full bags of milk powder were mixed and spilled on the floor as liquid due to the machine running continuously until the producer came back and noticed the problem.

The purchase cost of milk replacer did affect the variability in cost per live lamb weaned on farms. The market price of milk replacer increased over the duration of the study. As an example, one farm

was paying \$85 per bag of milk replacer in February 2022 and by May 2022 the price had increased to \$114 per bag. Individual farms were paying different average prices for milk replacer, which can be seen in Table 2 along with the amount

of milk replacer consumed per live lamb. The average amount of milk replacer consumed per live lamb across the six farms was 10 kg or half a bag of milk replacer.

Information on weaning weight, death loss and labour data will be presented in future articles.

### Observations / Key Findings

When considering the rearing cost of raising lambs on a milk machine, three main factors impact the cost per live lamb weaned including the milk replacer cost, death loss and actual weaning weights.

- While the cost of milk replacer is a variable, producers may want to look at buying in bulk or comparing prices from a few different stores. Buying in bulk does come with challenges in terms of trying to keep it fresh and rodent control.
- 2. The average amount of milk replacer consumed per live lamb across the farms was 10 kg. Another way of looking at this is on a 20 kg bag of milk replacer, the average amount of milk replacer consumed per lamb was half a bag.

'The average amount of milk replacer consumed per live lamb across the six farms was 10.0 kg, or half a bag of milk replacer.'

3. Cleaning milk machines regularly is extremely important to reduce death loss and health challenges. A milk pipeline cleaner should be used to clean the machine and milk

lines instead of dish soap.

Table 2: Milk replacer	cost and	amount co	nsumed po	er lamb			
	Farm 1	Farm 2: Group 1	Farm 2: Group 2	Farm 3	Farm 4	Farm 5	Farm 6
Average Milk Replacer Cost/ Bag	\$103	\$97	\$103	\$100	\$115	\$105	\$96
Amount of milk replacer consumed per live lamb	9.7 kg	9.0 kg	6.8 kg	6.3 kg	11.8 kg	11.7 kg	15.0 kg

Thank you to the six farms who participated in the on-farm study. Your participation is greatly appreciated and allowed us to collect some meaningful benchmarks for lambs raised on milk machines. OSN





### **Attention Ontario Sheep Farmers!**

Ontario Sheep Producers without email now have more options to know what's happening in Ontario's Sheep industry:

OSF phone line now offers 2 NEW options to choose from:

**NEW** - Upcoming Events (updated every Monday listing events for the week) **NEW** - Industry News (updated as required)

**Market Reports** 

(updated every Wednesday)

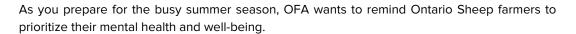
Call OSF at 519-836-0043

press 5 for Upcoming Events press 6 for Industry News press 4 for Market Reports





### Wellness check-in



### Think of mental health and wellness as a dashboard using these helpful tips: Check your own levels - are you close to 'empty' on energy, patience, sleep, hydration... or cruising close to burnout? Find ways to recharge - hobbies, staycations, breaks from everyday farm tasks. Do a circle check of your network - check in on neighbours, friends and family. When you ask how they are doing, really listen. Don't hesitate to reach out for help - some issues need outside expertise. Look for help from a specialist if the situation is overwhelming.

......

Just as you look out for the well-being of your flock, remember to look out for yourself and your community. For mental health resources and help lines, visit ofa.on.ca/mental-health.

OFA: Looking out for the farm's most valuable resource.... the farmer.

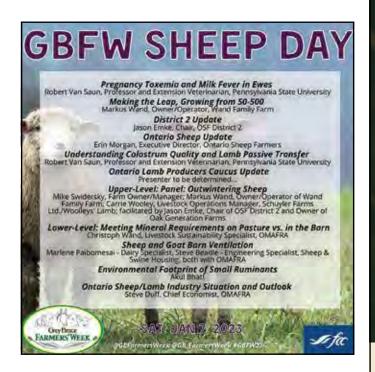
















### Master Shepherd's Course (2020-202<sup>'</sup>2) Graduates



ntario Sheep Farmers is pleased to recognize the most recent graduates of the Master Shepherd's Course (MSC). These producers' investment of both time and financial in the MSC to further their sheep businesses is to be applauded. 12 modules over 18 months comprising 168 hours of online learning, 2 days of farm tours and presenting their business plan to fellow students. When you see them next, be sure to congratulate them on their achievement.



Alyssa Deneau District 6



Adam French Alberta



Elaina Marcotte District 2



Meaghan Richardson District 5



Jennifer Seymour District 11



Mercedes Brasier District 7

Tina Brand-Lawson, District 5 Heather Kerr, District 5 Robert Parker, District 3

Lisa Schultes, District 1 Jenna Wight, District 11 Michelle Stewart, District 5



**Ruminant Nutrition for Sound** Perfmorance.

**Courtney Vriens, B.Sc.(Agr.) Ruminant Nutritionist** 

Email: courtneyvriens@outlook.com Phone: (519)-993-0361

### Heartfelt thank you to our 2022-2024 course presenters

Module 1 Jillian Craig, Small Ruminant Specialist, OMAFRA; Jennifer MacTavish, former General Manager, OSF; Anita O'Brien, MSC Co-ordinator.

Module 2 Delma Kennedy, Sheep Specialist, OMAFRA; Chris Buschbeck, DVM, Markdale Veterinary Services; Anita O'Brien, MSC Co-ordinator.

Module 3 Jillian Craig, Small Ruminant Specialist, OMAFRA; Richard Ehrhardt, Senior Extension Specialist, Michigan; Emily zur Linden, DVM, Metzger Vets; Marlene Paibomesai, Dairy Specialist, OMAFRA; Heather Aitken. DVM Rideau-St. Lawrence Veterinary Services; Mike Swiderski, Riverview Ranch, Melancthon; Anita O'Brien, MSC Coordinator

Module 4 Erich Weber, Economic & Business Advisor, OMAFRA; John Molenhuis, Cost of Production Specialists, OMAFRA; Delma Kennedy, Sheep Specialist, OMAFRA; Ursina Studhalter, CCA Shawville, Quebec; Anita O'Brien, MSC Co-ordinator.

### SINGLE REGISTRATIONS STILL AVAILABLE FOR FUTURE MODULES

	Module theme – key topic areas	*Date Tuesday & Thursday evenings 7:30 – 9:15 pm
Module 6 Predation and Pasture Management	<ul> <li>Coyote behaviour and biology; raven behaviour and biology</li> <li>Options for managing predation / what can I do legally?</li> <li>Deadstock disposal methods / Wildlife Damage Compensation</li> <li>Pasture management / pasture infrastructure</li> <li>Extended grazing options</li> <li>Managing pastures to manage parasites</li> </ul>	February 7, 9, 14, 16, 21, 23, 28 and March 2, 2023
Module 7 Genetics	<ul> <li>Heritability of economically important traits</li> <li>Genetic selection principles</li> <li>Crossbreeding schemes / Hybrid vigour &amp; inbreeding</li> <li>Genetic improvement programs</li> </ul>	March 7, 9, 14, 16, 21, 23, 28, 30, 2023
Module 8 Infrastructure & Feeding systems	<ul> <li>Planning efficient farmstead layouts</li> <li>Ventilation, watering systems, supplementary heat</li> <li>Handling systems / Sheep behaviour / Nutrient management</li> <li>Feed storage, Feed delivery systems and infrastructure</li> <li>Pasture Infrastructure / Feed delivery machinery</li> </ul>	April 4, 6, 11, 13, 18, 20, 25, 27, 2023
Module 9 Effective flock health management	<ul> <li>Flock health programs / using vet diagnostic services</li> <li>Avoid production limiting diseases</li> <li>Vaccinations and immunity /Role of nutrition in flock health</li> <li>Parasite Management / Biosecurity /On-Farm Euthanasia</li> </ul>	August 29, 31 and September 5, 7, 12, 14, 19, 21, 2023
Module 10 Lamb feedlots and dairy sheep	<ul> <li>Lamb feeding rations, feed delivery systems</li> <li>Feedlot health, monitoring growth, carcass quality</li> <li>Dairy sheep industry outlook</li> <li>Dairy flock health, regulatory requirements</li> </ul>	September 26, 28 and October 3, 5, 10, 12, 17, 19, 2023
Module 11 Marketing and wool	<ul> <li>Marketing principles</li> <li>Marketing methods - live auction, private sales, direct to consumer - farmers markets, online</li> <li>Product branding</li> <li>Marketing costs, product shrink, marketing risks</li> <li>Fit for transport</li> </ul>	October 24, 26, 31 and November 2, 7, 9, 14, 16, 2023

\*Note: Dates of sessions are subject to change. Refer to www.OntarioSheep.org/master-shepherds-course for the most up-to-date information.

### Questions?

Email: mastershepherd@ontariosheep.org

Phone: 519.836.0043 x322

Register for single modules at learning-ontariosheep.thinkific.com

### Considerations for Alternative Feed for Sheep

By Anita Heeg, Feed Ingredients and By Products Specialist, OMAFRA

n the September Ontario Sheep News publication, a feed analysis report was explained to help you understand the quality of your feeds and how each parameter can benefit your knowledge for feeding your flock.



Forages included in ruminant diets can vary greatly in quality depending on forage type, but also the stage at which it was harvested. A legume such as alfalfa, at mid bloom, will have a higher crude protein value than a mature alfalfa stand. The length at which forages cure on the field can also impact the nutrient quality. Extended curing length decrease the nutritional values and increase dry matter (DM). The balance of these is important for proper storing. Enzymatic activity of harvested forages is understood to cease at around 60% DM. Forages that are harvested too dry are difficult to pack properly to create an anaerobic environment.

Post harvest crop residues can be grazed. Corn stover is suggested to be grazed at 8-10 ewes per acre. Stover is high in dry matter, with a high effective Neutral Detergent Fiber (eNDF) which support chewing and rumination. Crude protein will be low as most of the stalk and grain is removed. Ewes prefer to eat the grain, followed by husks and then stalks. Fields should be checked for residual grain to avoid overfeeding grain. If there is a lot of residual grain left in

> the field, you could consider rotational grazing temporary fencing to reduce the risk of grain overload. The Total Digestible Nutrients (TDN) can be as high as 70% after harvest, but quickly drops to 40% TDN as colder weather sets in. Providing we know nutritional limitations; minerals should be provided to manage ewe health accordingly.

> Similarly, straw from wheat, oats, barley, and soybean can

contribute to the overall nutritional needs of your flock. Again, be aware of their nutritional value, limitations and manage these accordingly. Just as stover, these tend to be low in protein, lower in energy, and have a higher Acid Detergent Fiber (ADF) level which make them less digestible than forages. Remember that the digestion of these depends on the effectiveness of the microbial degradation to breakdown the fiber, specifically the cellulose, hemi-cellulose, and lignin. Appropriate supplementation with other feed ingredients needs to be considered as an effective crop residue feeding strategy.

Besides forages and residues, there are many by-products that can be utilized to replace or ad nutritional parameters. Each of these will fall into one, two or multiple classifications, supplying energy, protein, or fibre. Ruminants are much more



### Vervoort Professional Corporation

Adam Vervoort CPA.CGA.MBA Norwood, On

Specializing in helping farmers with:

- AgriStability Consulting.
- Business Plans
- Financing Proposals
- Farm Tax Planning

Contact me today at: adam@vervoortpro.com or (519)-317-6573

adaptive to different by-products than monogastrics and utilizing these ingredients can be a cost-effective way for feeding your flock. Be mindful of whether you are looking to add or replace a parameter such as energy or protein and calculate the cost of doing so using the parameter of your current and potential product. For example, the cost per pound of protein (\$/lb CP).

The decision to use by-products can depend on various considerations.

Quality is one consideration. For example, Dried Distillers Grain with Solubles (DDGS) is a by-product after the distillation of ethyl alcohol from yeast fermentation of grain corn. Since starch is 2/3 of the grain, 1/3 remains after the process is complete. The CP value of DDGS is therefore approximately three times as much as dry corn with a value of roughly 29%. However, because it is concentrated, any toxins present are also tripled. Depending on the toxin levels, this could be a deciding factor to purchase this by-product.

The cost of transporting by-products is often a limiting factor especially when the product contains large amount of moisture, the cost based on the nutritional value on a dry matter basis may not be as appealing. Moisture dilutes the nutritional parameter of the ingredient transported. In addition to the nutritional parameters present, nutrient availability can vary between feeds. A product may be high in fibre, but that doesn't mean it will provide effective fiber. Soy hulls are very high in fiber, but low in effective fiber since the particles are so small it doesn't encourage rumination. Similarly, crude protein doesn't indicate how much protein is available or bypasses the rumen.

Palatability can also be an issue. A product that has a sweet taste will be preferred over something that is bitter or has an off taste due to molds or spoilage and can be affected by shelf life as well. Products with high moisture, especially during summer, will be hard to keep fresh.

Besides the nutritional aspects of any alternative feed, it should also fit your management style. If its important to use a total mixed ration for a particular ingredient, which is not part of your feeding system, it may not fit your flock's diet.

Overall, crop residues can be used effectively as feed, however supplementation with an appropriate feed ingredient is important. By-products can be effective as supplements for low quality feeds, from a nutritional and functional aspect (adding moisture) but there are other constraints to keep in mind, as mentioned. The most important aspect of using crop residues and or by-products is that your flock always has the appropriate level of nutrients available to them. **OSN** 



### When Animals Die on the Farm

### Seeking New Solutions To An Old Problem

By Lilian Schaer for Livestock Research Innovation Corporation

armers never want to lose animals, but on-farm mortalities are an unfortunate reality of livestock farming. Also an unfortunate reality for farmers are the on-going challenges in accessing practical and viable solutions for handling and disposing of animals that die unexpectedly on the farm.

"Deadstock is more than just a farm issue - it affects veterinarians, transporters, processors, renderers, waste management companies, municipalities and regulatory agencies too," says Mike McMorris, CEO of the Livestock Research Innovation Corporation (LRIC). "And through One Health, the interconnectivity of animal, human and environmental health, it also has broader societal implications, so it's a problem in need of solutions."

According to McMorris, there has been little innovation in how deadstock is handled, with the industry still largely relying on rendering. This means on-farm pick up, which has become uneconomical across a huge geographic area of Ontario due to escalating costs for pick-up companies. This is not a new issue, as farmers have faced disruptions and service cuts for decades, but the time has come for a different approach, he says.

"It is time to take a fresh look at the issue, recognizing the new focus on One Health and investigating the topic from an international and innovation perspective," he says, adding there is a clear desire by everyone involved for innovative solutions and opportunities.

LRIC has received funding from the Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA) to lead a project that will hopefully do just that.

A Strengths, Weaknesses, Opportunities and Threats (SWOT) analysis will examine current opportunities and barriers to those dealing with livestock mortalities in Ontario; expansion, growth and retention of businesses currently providing those services in the market, and factors that have contributed to companies and service providers leaving the industry.

Continued on page 36.



### **Zuidervaart Agri-Import LTD** 5259 HWY 8

**NOK-1NO** Mitchell Ontario E-mail zuid-agri@quadro.net Tel.: 519-393-8290

### Ideal Sheep and Goat equipment

Custom fabrication available!

Visit our website for a complete product list for all your sheep handling needs

### www.venostal





Selfclosing feedgate; Lambs can't get through, no loss of silage and hay.



Feeding racks, hanging or attached on a wall



Crowding tub and work schute



Maternity fences with wood, mesh wiring and synthetic casing



Turning crate sideways for hoof trimming



Creepfeeder 2.45 mtr + 1.25 mtr with safety hurdle

### Introducing \*\*\*Next Generation\*\*\*

## WET NURSE MILK REPLACER



### **NEWEST EXCLUSIVE TECHNOLOGY IN CANADA**

- Fatty acid combination of short, medium & omega-3
  - Improved gains
  - Improved feed efficiency
  - Immune system support
  - Increased dry matter digestion

Our new and improved flavour profile is sure to have your herds happy and thriving!

**Over 42 years of Experience & Producer Trust** 





Contact your local dealer or PMT directly 1-800-299-7904

customerservice@pmtgroup.com

### Continued from page 34 ~ WHEN ANIMALS DIE ON THE FARM

The project will also take a view beyond Ontario's borders to look at how other jurisdictions tackle the problem of onfarm livestock mortalities and what options and practices they use, or research they've conducted, that might be suitable for application in Ontario.

A traditional end-use for meat from animals who die onfarm has long been the pet food industry. And while this continues to be an option, the project will also include a market analysis for use and sale of other end products stemming from by-products of deadstock management systems.

Finally, the research team will explore the suitability and practicality of various options, including:

- Transfer stations. Could centrally located facilities serve as pick up/drop off points for renderers and farmers needing to access deadstock management services? As an interim solution, these could help to alleviate challenges posed by Ontario's large geography and increasing transportation costs that make on-farm pick up unviable for many farmers and service providers.
- Waste management companies and municipalities. Do waste management companies and associations, municipalities and landfill sites have the capacity to accommodate possible deadstock pick up and disposal options at their facilities?

• New long-term options. How could solutions used in other jurisdictions or innovations identified as having potential for Ontario be adapted to serve the livestock industry in this province?

The project has come about due to a request by Dairy Farmers of Ontario, Veal Farmers of Ontario, Beef Farmers of Ontario, Ontario Sheep Farmers and the Ontario Federation of Agriculture to OMAFRA for help in addressing the livestock mortality issue with both short-term relief for farmers and long-term options that will result in practical and sustainable solutions.

"Farmers work hard to ensure they keep their herds healthy, but unfortunately, deadstock is part of the reality of livestock farming and food production, so we must find solutions that will work for everyone involved," notes McMorris.

A final report is expected in 2023. OSN

This article is provided by Livestock Research Innovation Corporation as part of LRIC's ongoing efforts to report on research developments and outcomes, and issues affecting the Canadian livestock industry.



## OSF 2022 Photo Contest

any Ontario Sheep producers have had great eye for capturing spectacular. moments sharing them in the Photo Contest. In the OSF photo contest we look for photos of your flocks, activities around your sheep farm, and Ontario sheep farmers. The OSF contest is open to everyone, and we thank those who participated.

Please see the winners of this year's photo contest below. OSN



Grand Prize Winner

Submitted by Jay Lennox



Around the Sheep Farm Submitted by Esther Kelly



Fan Favourite Category Submitted by Luke Reese



All About Wool Category Submitted by Esther Kelly



**Best Flock Shot Category** 

Submitted by Ryan and Romy Schill



Sheep Farmer Category Submitted by Marlene Elshof

## In Memoriam

### Gary Fox 1944 - 2022

Prince Edward County farmer and strong voice for the agriculture, who served as Member of Provincial Parliament and two term Ontario Sheep Farmers board of director passed away on December 8th.

Gary died of cancer, just a few weeks short of his 79th birthday. The well-known sheep farmer and Country resident was the MPP for the former riding of Prince Edward Lennox South Hastings. He was a graduate of the University of Guelph in Advanced Agriculture. Gary was also active in

municipal politics as a councillor and Reeve of Sophiasburgh Township and in Prince Edward County Regional Council. Condolences go out to his wife Lynn, family, and friends. **OSN** 



### Marilynne (Lynne) Duffield (Gark) 1942 - 2022

ynne passed away peacefully in her sleep on October 4, 2022. She was born in 1942 the daughter of the late Norvel and Audrey Gark. Lynne is survived by her husband Bill Duffield and their children: Todd and Kiersten Bisson and grandchildren: Sébastien, Dylan, Favien, Quinn, Trynity, Caleb and Gavin.

She loved all things wool and was an experienced spinner and weaver. In her earlier years she attended Georgian College where she took a wool class to develop her interest. Over the years, many people would remember her as a spinning instructor teaching interested individuals the craft.

Lynne was involved in starting Sheep Focus where she and other volunteers created the "Lamb's wool naturally great" t-shirts. She also cooked mutton burgers at the event to fill a void as no one would run a food booth for attendees. The burgers were a hit as was the Sheep Focus event.

She also ran cooking classes in the local high schools where she taught students how to properly prepare and cook lamb. Several times over the years she would be greeted by former students who would ask her "are you the lady that showed us how to cook lamh?"

Lynne and Bill operated their sheep farm together. Lynne was the one to pick Suffolk as the breed. She thought they were elegant with their black faces and legs. On the farm, she knew sheep and Bill knew performance. "Together we work as a great team" she was frequently heard saying. During lambing season she was often seen holding a lamb in their kitchen to bottle feed it. Lynne and Bill ran school tours on their family farm showing students a fully functioning livestock operation. In the last years of the tours they had over seven thousand students attend.

A private family memorial took place on October 22, 2022 at her daughter's home in Warwick, Ontario. OSN

### Eugene Fytche 1928 - 2022

ugene passed away peacefully surrounded by his family on September 25, 2022. He was born in → Fredericton, New Brunswick and was always proud of his Maritime origin. He was a director of the Ontario Sheep Marketing Agency and authored two books on protection of livestock. As a result of his interest in Eastern Ontario log fences he wrote two further books as well as many articles and made presentations to heritage groups. A private family funeral took place on October 4 in Mississippi Mills, Ontario. A celebration of Eugene's life with his family and friends was held on October 30 at the Almonte Civitan Club in Mississippi Mills (Almonte), Ontario. OSN

### **SELLING OR BUYING PUREBRED REGISTERED SHEEP?**

The Canadian Sheep Breeders' Association (CSBA) is dedicated to representing the Purebred Sheep Breeders across Canada. Purebred Registered Sheep signifies they have been registered with the Canadian Livestock Records Corporation (CLRC) and a certificate of registration will be provided with the sale of the animal.

These records can be found online at www.clrc.ca and is the responsibility of the seller to pay for and initiate the transfer of the registration to the buyer. These records will indicate the pedigree information and ownership status. We encourage you to confirm the animals you are interested in, are in fact purebred registered animals.

Under the Animal Pedigree Act, it is an offense to offer to sell, contract to sell or sell, as a purebred, any animal that is not registered or eligible to be registered as a purebred by the association authorized to register animals of that breed or by the Corporation.

If you are interested in purchasing any animals or are new to the industry, don't hesitate to reach out to any of the CSBA Board of Directors. CSBA is an organization of over 1100 breeders of purebred sheep across Canada, representing over 40 breeds of sheep.

www.sheepbreeders.ca

### ASSOCIATION DIRECTORY

### PRODUCER/SHEEP OWNER LICENCE FEE REMITTANCE FORM (PRIVATE TREATY SALES)

Ontario's 3,000 sheep producers are represented by the Ontario Sheep Farmers organization. With a focus on profitability and sustainability, the organization works in the areas of advocacy, industry capacity, research and market development. The organization is funded through a check off (or licence fee) on lamb and sheep marketed in Ontario. Representing the sheep, lamb and wool industries, it was established in 1985 under the Ontario Farm Products Marketing Act. A compulsory check off (licence fee) of \$1.80 per head sold or slaughtered in Ontario is payable to the Ontario Sheep Farmers to fund projects and operations supporting the Ontario sheep marketplace. Visit our website (www.OntarioSheep.org) to see your licence fees at work.

Auction markets, livestock agents, and processors are to deduct the check off fee from the proceeds payable to a seller, and processors must also assess the licence fee in addition to the slaughter fee. This fee is applicable to each sale or slaughter transaction.

Private sales (i.e. a sheep owner to sheep owner sale, sales not done at an auction market, nor to an agent or processor) require licence fee selfassessment and reporting through this remittance form.

### Ontario Sheep Farmers 130 Malcolm Road, Guelph, Ontario N1K 1B1

### SHEEP/LAMB: FEE IS \$1.80 PER HEAD PLUS 13% HST

Producer # Name:		
Address:		
City:	Prov.:	Postal Code:
Date of Sale:	Date Remitted:	
# of sheep/lamb sold:	Lic. Fees (x \$1.80=	=) \$
PAY BY PHONE USING VISA OR MASTERCAR 519-836-0043 HST# 107800823		\$ <b>&gt; \$</b>

# Genetic and Health Program Enrollment Listing

If you have questions, concerns, or would like more information about these programs please contact the Ontario Sheep office at (519) 836-0043 or email general@ontariosheep.org.

### **CURRENT PRODUCERS ENROLLED IN THE GENOVIS PROGRAM (AS OF DECEMBER 2022)**

4S Maple Lane Farm • Kimberly Schneider • (905) 404-7811 5-Star Livestock and Farm Services • Jen & Chris Vervoort • (519) 993-6413 Allinbrook Farms • Neil Allin • (905) 983-5791 Asphodel Sheep Co • Todd Payne • (705) 875-5904 Bone Run Farm • Jana Vleuten • (519) 532-9901 Bonfire Hill Farm • Lisa Schultes • (902) 326-1195 Breezy Ridge Farm • Philip & Elizabeth Smith • (905) 478-4280

Brubacher Ovine • Earl Brubacher • (519) 323-4152

Burtwistle Sheep • Benjamin Burtwistle • (519) 280-0093

Cedar Creek Charollais • Ted & Joanne Skinner • (905) 263-2102 Cedar Grove Farm • Quintin Mc Ewen • (519) 949-4130

Century Lane Farm • Robert & Shirley Graves • (613) 791-2656

Circle R Livestock • Ryan & Romy Schill • (519) 669-4146 Codan Suffolks • Bill & Lynne Duffield • (519) 899-2663

Craigmore Farm • Wayne Kreklewich • (416) 892-0664 Cursio Farms & Arkell Valley • Frank & Ned Cursio • (519) 766-3378

DP Farms • Neil Post • (519) 820-2810

Ewenique Farm • Nathalie Labelle • (613) 290-5405

Fare Vewe Acres • Mark & Betty Bearinger • (519) 323-1760 Jim & Wendy Driscoll • (519) 638-5703

G & L Brien • Gary & Luanne Brien • (519) 674-3846

Gimlet Hill • Rob & Tracey Werry • (289) 385-6804

Gopher Broke Dorsets • Tania Lise • (519) 440-1076

Grant • Grant Cowan • (705) 796-2236 H D Livestock • Heidi Kristufek • (519) 803-4194

Hutchings Farm • Kevin & Sandra Hutchings • (705) 437-4441

J & J Farms • Ross & Clementine Savasi • (705) 652-7477

Jeff Ditner • Jeff Ditner • (519) 889-0288

John & Holly Wallace • (519) 368-6540

Irwin and Spencer Jackson • (519) 856-4490 Keiton Moffat • Keiton Moffat • (705) 295-4354

Kettle Crest Farm • Art & Sandra Alblas • (519) 637-0050

Lamb Lady Farm • Shelagh Finn • (647) 932-7102

Leahy Hill Farm • Clara Leahy • (705) 927-3545

Linc Farm • Juliet Orazietti • (905) 984-0987

Lush Acres • Jenean & Jason Lush • (519) 538-2753

Maderstone Farm • Courtney Mader • (705) 313-5882

Maple Meadow Farms • Colleen Acres & Dwayne Bazinet • (613) 826-2330

Meadow Brook Family Farm • Steven A. Ernewein • (519) 392-8624 Our Farm CSA • Katie Ward • (613) 797-0601

Parker Agriculture Ltd. • Jeanne Parker • (204) 730-0597

Pinnacle Haven Farm • Shanna & Tyler Armstrong • (613) 433-8255

Prolific Acres Sheep Farm • Charlie Renaud • (705) 322-2140

Rising Oak Farm • Laura Mosley • (705) 305-9275

Rocky Lane Farm • Allison Brown • (705) 308-3284

Shadow Ridge Acres • Zabrina Bielaskie • (613) 433-6199

Schuyler Farms Ltd. • Brett Schuyler • (519) 427-9696

Sheep View Farm • Enos Martin • (226) 751-6990

Shepherd's Fold • Bethanee Jensen • (519) 887-9948

Shepherd's Grove • Harv & Christine Breman • (519) 879-6579

Shillalah Farm • Florence Pullen • (519) 233-7896

Sloan Brothers • Jacob Sloan • (647) 994-8594 Stonehill Sheep • Paul Dick • (519) 794-3732

Todd Sheep Company Inc. • Keith Todd • (519) 528-2650

Tulach Ard Farm • Sean McKenzie • (905) 786-2476

Twin Shores Farm • Brian Voith • (343) 364-4095

Woodhurst Farm LTD • Tom Woods • (519) 281-9829

Wooldrift Farm • Chris Buschbeck & Axel Meister • (519) 538-2844

### **CURRENT PRODUCERS ENROLLED IN ONTARIO SHEEP HEALTH PROGRAM (AS OF DECEMBER 2022)**

Asphodel Sheep Company • Todd & Jennifer Payne • (705) 875-5904

Kettle Crest Farm • Art & Sandra Alblas • (519) 637-0050

### FLOCKS WHO HAVE ACHIEVED "A" STATUS ON THE MAEDI VISNA PROGRAM (AS OF DECEMBER 2022)

4S Maple Lane Farm • Kimberly Schneider • (905) 404-7811 Allinbrook Farms • Neil Allin • (905) 983-5791 Anchor A Farms • Tim Thomsen & Allison Lange • (506) 538-2835 Blackie's Suffolks • James & Cecile Blackie • (506) 392-6263 Brian Atkinson • (705) 924-3043

Cedar Creek Charollais • Ted & Joanne Skinner • (905) 263-2102 Century Lane Farm • Robert & Shirley Graves • (613) 831-2656

Cursio Farms and Arkell Valley

Frank & Caitlin Cursio, Ned Curiso • (519) 766-3012

Cleon M. Martin • (519) 323-3519 Howard & Denise Wideman • (519) 335-6124 Hunterdown Farm • Gerald & Joanne Hunter • (613) 283-7565 Blackie's Suffolks • James & Cecile Blackie • (506) 392-6263 Kettle Crest Farm • Art & Sandra Alblas • (519) 637-0050

Mark Martin Dairy Sheep • Mark & Rosena Martin • 519 638 3644 Orchardview Farm • Gordon Walker • (519) 287-5085

Rider Ridge Ranch • Jill & Tim DeClark • (519) 644-0766 Robert Pennie • (705) 859-2671

Salt Breeze Farms • Jeff & Alana Campbell • (902) 956-4397

Shepherd's Flock • John Stoltzfus • (519) 773-9569 Stonehill Sheep • Paul Dick • (519) 794-3732

Trailblaze Farm • Perry, Sharon & Valerie Robinson • (519) 794-4837

### FLOCKS WHO HAVE ACHIEVED "B" STATUS ON THE MAEDI VISNA PROGRAM (AS OF DECEMBER 2022)

Bonfire Hill Farm • Lisa Schultes • (902) 326-1195

Tania Lise • (519) 440-1076

### FLOCKS WHO HAVE ACHIEVED "ENROLLED NEG" STATUS ON THE MAEDI VISNA PROGRAM (AS OF DECEMBER 2022)

Highway Seven Farms • John Davis • (705) 930-1720 Huron Grove Farms • Michael & Fraser Hodgson • (519) 918-4159

Knollbrook Farms • James Masters • (519) 362-6444 Shadow Ridge Acres • Zabrina Bielaskie • (613) 433-6199

### SHEEP PRODUCERS ON THE SCRAPIE PROGRAM (AS OF DECEMBER 2022)

Century Lane Farm • Robert & Shirley Graves • 1 Certified Codan Suffolks . Lynne & Bill Duffield . 1 Certified DP Farms . Lorraine & Neil Post . 1 Certified

Lamb Lady Farm • Shelagh Finn • 1 Certified

Oak Glen Farm • Bridget & Peter Misener • 1 Certified Our Little Flock • Jaime Neeb • 1 Certified WoolDrift Farm • Axel Meister • 1 Certified

# Auction Markets and Abattoirs

ABATTOIRS		
NAME	CITY	PHONE NO
Abattoir LeFaivre Inc.	Lefaivre	(613) 679-4698
Afghan Halal Meat Suppliers	Schomberg	(416) 894-1802
Agram 2005 Meats Inc.	Georgetown	(905) 877-6082
Al Madina Halal Meat Packers	Brinston	(613) 652-1301
Aman's Abattoir		(613) 399-2173
Bachert Meats	Wellington Walton	(519) 887-9328
Belle Vallee Meats & Abattoir	Belle Vallee	
		(705) 647-7419
Bentinck Packers Ltd.	Hanover	(519) 364-3538
Beverly Creek Farm	Hamilton	(905) 690-8111
*Bilal Farms Inc.	Clarence Creek	(613) 488-2268
Birch Lake Abattoir	Massey	(705) 865-3395
Brian Quinn's Meats Ltd.	Yarker	(613) 377-6430
Burt Farm Country Meats	Gore Bay	(705) 282-0328
Caledon Halal Meat Packers	Bolton	(416) 999-9999
Charles Quality Meats Ltd.	St. Agatha	(519) 886-7931
Cloverbelt Country Meats Co-operative	0xdrift	(807) 937-6716
Cole Bros. Meat Processing	Picton	(613) 476-6955
Country Fresh Packers	Tilbury	(519) 682-2222
Creative Meats	Warren	(705) 967-2006
Desormeaux Slaughter-house & Meats Inc.	Crysler	(613) 987-2148
Dresden Meat Packers Ltd.	Dresden	(519) 683-2585
Elora Road Meats	Mildmay	(519) 367-2261
Ewe Dell Family Farm	Woodslee	(519) 723-4456
Farmersville Community Abattoir	Athens	(613) 924-0400
Gord's Abattoir Ltd.	Leamington	(519) 326-2503
Green's Meat Market & Abattoir Ltd.	Wingham	(519) 357-2912
Grey County Meats	Maxwell	(519) 922-2400
Hank De Koning Ltd.	Port Dover	(519) 583-0115
Harriston Packing Company Ltd.	Harriston	(519) 338-3330
Hastings Meat Market	Stirling	(613) 395-0505
Hay's Custom Cutting Ltd.	Campbellford	(705) 653-3388
Henderson Meats	Chesterville	(613) 448-3471
Highgate Tender Meats Ltd.	Highgate	(519) 678-3383
Highland Packers Ltd.	Stoney Creek	(905) 662-8396
Hilts Butcher Shop Ltd.	Norwood	(705) 696-2172
Hunter's Dressed Meats	Dunnville	(905) 774-5900
J.J. Meat Distributing Inc.	Schomberg	(905) 859-1540
Joe Savage & Fils Abattoir Inc.	St. Albert	(613) 987-2070
Johnson Meats	Aylmer	(519) 773-9208
L & M Meat Distributing Inc.	Beeton	(905) 729-2771
L & M Meat Distributing Inc.	Gilford	(905) 775-6775
Len and Patti Butcher Block	Lindsay	(705) 328-2100
Matar Meats	Osgoode	(613) 821-7929
Miedema's Country Meats	Exeter	(519) 235-4978
Miedema's Meat Market Ltd.	Embro	
	Waterdown	(519) 475-4010
Millgrove Packers Ltd.		(905) 689-6184
Mr. Beef Inc.	Pakenham	(613) 624-5222
Mount Brydges Abattoir Ltd.	Mount Brydges	(519) 264-1873
Newmarket Meat Packers Ltd.	Newmarket	(416) 364-2671

ABATTOIRS		
NAME	CITY	PHONE NO
Northern Meat Packers and Abattoir Ltd.	Trout Creek	(705) 723-5573
Norwich Packers Ltd.	Norwich	(519) 468-3617
Ontario Halal Meat Packers Inc.	Milton	(905) 875-0270
Otonabee Meat Packers Ltd.	Peterborough	(705) 743-8547
Palmateer's Abattoir Ltd.	Tweed	(613) 478-3801
Parkhill Meats	Parkhill	(519) 293-3000
Peel Sausage Abattoir	Drayton	(519) 638-3446
Penokean Hills Farms	Bruce Mines	(705) 782-4224
Rainy River District Regional Abattoir Inc.	Emo	(807) 482-3028
Ralph Bos Meats Ltd.	Strathroy	(519) 245-1574
Reiche Meat Products Ltd.	Pembroke	(613) 732-3773
Rua Meats Ltd.	Foxboro	(613) 962-7915
Simcoe Street Meat Packers	Oakwood	(705) 821-3151
Smelser Meats	Cayuga	(905) 772-5053
St. Helen's Meat Packers Ltd.	Toronto	(416) 769-1788
Stayner Meat Packers Ltd.	Stayner	(705) 428-3006
Taylor's Custom Meats	Roseneath	(905) 352-2367
Teals Pure Pork Sausage	Waterford	(519) 443-8844
The Beefway	Kincardine	(519) 396-2257
Thunder Bay Meat Processing Co. (1986) Ltd.	Murillo	(807) 935-2911
Townsend Butchers	Simcoe	(519) 426-6750
Vanessa Meats & Deli	Vanessa	(519) 446-3897
VG Packers	Simcoe	(519) 426-2000
Wall's Pork Shop	0xdrift	(807) 937-4357
Wayne's Meat Products Inc.	Hagersville	(905) 768-3633
Weiland Meats Ltd.	Petrolia	(519) 882-1215
Willie's Meats Ltd.	Troy	(519) 647-3160
Windcrest Meat Packers Ltd.	Port Perry	(800) 750-2542
Zehr's Country Market	Dashwood	(519) 237-3668

AUCTION MARKETS			
Aylmer Stockyards Inc.	8933 Walker Road, RR 1	Aylmer	(519) 765-2672
Brussels Livestock Exchange	42857 Newry Road, RR 3	Brussels	(519) 887-6461
D.H. Hickson Ltd.	2508 County Road 8, RR 5	Campbellford	(705) 653-3660
Denfield Livestock Exchange Inc.	12952 Sixteen Mile Road, RR 2	Denfield	(519) 666-1140
Embrun Livestock Exchange Ltd.	1643 Salebarn Road,	Greely	(613) 821-2634
Hagersville Auction Centre	97 First Line, RR 6	Hagersville	(905) 768-5601
Kawartha Lakes Community Sale Barn Inc.	580 Woodville Road, RR 3	Woodville	(705) 439-4444
Keady Livestock Market Ltd.	117012 Grey Road 3, RR 4	Tara	(519) 934-2339
Ontario Livestock Exchange Inc.	856 Weber Street N,	Waterloo	(519) 884-2082
Ontario Stockyards Inc.	3807 Highway 89,	Cookstown	(705) 458-4000
Renfrew-Pontiac Livestock Ltd.	18156 Highway 17, RR 3	Cobden	(613) 646-7335
Temiskaming Livestock Exchange	883006 Highway 65 E, RR 3	New Liskeard	(705) 647-5415
Vankleek Hill Livestock Exchange Ltd	1239 Ridge Road,	Vankleek Hill	(613) 678-3008

 $<sup>^{\</sup>star}$  Bilal Farms – Always looking for quality lambs (70 – 80 lbs) and have a year round market. wzazay@hotmail.com or www.bilalfarms.com

### **District Contacts**

# Look for your district news and events in the Messenger or on the website.

### District 1

### Counties of Essex, Kent, Lambton, Middlesex, and Elgin

Director	Art Alblas	519.637.0050
Chair	Sandra Alblas	519.637.0050
Vice Chair	Ed Post	519.280.4638
Secretary/Treasurer	Lisa Burks	519.671.2635

### District 2

### Counties of Grey and Bruce

Director	Jay Lennox	519.374.4055
Chair	Jason Emke	519.379.8778
Vice Chair	Olivier Garceau	519.477.1305
Secretary	Dennis Thompson	519.881.3174
Treasurer	Petra Aeberhard	519.665.2017

### District 3

### Counties of Huron, Perth, Waterloo and Oxford

Director	Keith Todd	519.528.2650
Chair	Susan Martin	519.699.8066
Vice Chair	Ron Follings	519.625.8809
Secretary	Bonnie DeWeerd	519.502.1389
Treasurer	Rick Zimak	519.284.0533

### District 4

### County of Brant, Regional Municipalities of Hamilton-Wentworth, Haldimand-Norfolk and Niagara

Director	Marusha Kostuk	519.865.6874
Chair	Jay Mycroft	905.957.1114
Secretary	Rachel Minton	905.746.2279
Treasurer	Monica Roberts	519.755.7487

### District 5

### Counties of Wellington and Dufferin and the Regional Municipalities of Halton and Peel

Director	Ryan Schill	519.669.4146
Chair	Mike Swidersky	519-370-8586
Secretary	Romy Schill	519.699.4146
Treasurer	Bill McCutcheon	519.766.7905

### District 6

### County of Simcoe, District Municipality of Muskoka and the District of Parry Sound

Director	John Hemsted	705.487.2466
Chair	Grant Cowan	705.436.2236
Vice Chair	Shelagh Finn	647.932.7102
Secretary	Rachel Brooks	705.828.0059

### District 7

### City of Toronto, Regional Municipalities of York and Durham, City of Kawartha Lakes, and Counties of Peterborough and Northumberland

,		
Director	Ken Lamb	905.985.4247
Chair	Todd Payne	705.875.5904
Vice Chair	Tracey Werry	289.385.6804
Secretary	Kim Schneider	905.404.7811
Treasurer	Rebecca Parker	905.259.1102

### District 8

### Counties of Lennox and Addington, Hastings, Prince Edward, Frontenac and Leeds

	<b>U</b> , <b>U</b> ,	,
Director	Karen Davis	613.659.3347
Chair	Phil Botden	613.358.2676
Vice Chair	<b>Brad Davis</b>	613.659.3347
Secretary/Treasurer	Jennifer Nash	613.477.1908

### District 9

### Counties of Renfrew and Lanark, and the Township of West Carleton and the City of Kanata in the Regional Municipality of Ottawa-Carleton

· · · · · · · · · · · · · · · · · · ·				
Director	Reggie Campbell	613.257.7524		
Chair	Simon Deschamps	simcor.contracting@gmail.com		
Vice Chair	Trevor Hine	613.223.0266		
Secretary	Lyndsey Smith	204.807.5897		
Treasurer	Katie Ward Chiasson	613.797.0601		

### District 10

### Counties of Russell, Prescott, Glengarry Stormont, Dundas and Grenville, and the Regional Municipality of Ottawa-Carleton, except the Township of West Carleton and the City of Kanata

Director	Lee Brien	519.809.5332
Chair	Devon Winsink	613.330.8014
Vice Chair	Ghislain Mayer	613.330.2856
Secretary	Colleen Acres	613.826.2330
Treasure	Sarah Jean Campbell	613.330.8014

### District 11

### Districts of Kenora, Rainy River, Thunder Bay, Cochrane, Algoma, Sudbury, Temiskaming, Nipissing and Manitoulin

Director	Jenna Wight	705.622.1774
Chair	Colleen Alloi	705.248.3287
Vice Chair	Mark Lenover	705.563.2966
Secretary	Trudy Reid	807.935.3224

# PROMOTE YOUR BUSINESS

Sign up for the Locator - a searchable database for Ontario lamb, mutton, specialty wool, sheep dairy products, breeding stock, and livestock guardian animals.

# It's FREE. Sign up today



To register, visit www.OntarioSheep.org or email admin@ontariosheep.org.

# Classifieds

WANT TO PLACE AN AD? Call Ontario Sheep at 519-836-0043 for ad rates.

## DUFF FARMS

### **TOP GENETIC SELECTION**

• SFIP & EweByte based • Maintaining 3 ram lines

### **HIGH HEALTH STATUS**

- Closed Flock since 1995
- Maedi Visna Status "A" National Scrapie Program • Ontario Sheep Health Program

### **GLEN & SHARON DUFF**

RR#2, Rockwood, ON, NOB 2KO 519-856-9935

Email: rideausheep@sympatico.ca

This space is available at the reasonable rate of \$45 per issue. Call or email us for our price list.

### **Orchardview Farm** Texel Sheep

- Top Quality Rams & Ewes
- Add Carcass to Any Breed
- Maedi Visna Tested Breeding Stock Available Gordon Walker & Family R.R. #2, Glencoe, Ont. NOL 1M0

519-868-1593



JAY LENNOX

(519)–374–4055 lennoxlambs@wightman.ca 101401 Concession 6 Ayton, ON N0G 1C0



### Thistlestone Farm

### TRADITIONAL STYLE DORSETS

Featuring Australian, British and recently added 'NEW' New Zealand bloodlines.

Keith and Mary Lamont 5074 Erin Fourth Line, Acton Ontario L7I 2L8 519-853-1975 • lamont@sentex.net

www.thistlestonefarm.com

# Classifieds

### WANT TO PLACE AN AD?

Call Ontario Sheep at 519-836-0043 for ad rates.



Thank-you to all who supported our breeding program in 2022. We will have more quality breeding stock for sale in 2023.

### Murray Emke & Family

849 25 S.R. Brant RR1 Elmwood, ON, N0G 1S0

Office Manager: Missy Emke-Wright m\_wright17@hotmail.com

226-230-1433

www.emkelivestock.webs.com "OUALITY BREEDS QUALITY"



### KAWARTHA BORDER CHEVIOTS Purebred registered stock from U.S. bloodlines Selected for scrapie resistance, growth and maternal genetic traits ROSS SAVASI, DOURO-DUMMER, ON 705-652-7477 ross.savasi@gmail.com

### BEST BAA FARM

PUREBRED BRITISH MILK SHEEP

Prolific, high milk yields. Good carcass quality. Calm temperament. Closed flock since 1999, Maedni visna free. Hardy, good lamb survival. Breeding stock and semen available.

E&E Bzikot, original importers of British Milk Sheep ee.bzikot@everus.ca www.bestbaafarm.com 519-848-5694

### Mister Greek Meat Market®

Wholesale and Retail Meats

We buy Lambs & Sheep for Slaughter

Contact: LOUIS KONTOS 801 DANFORTH AVE., TORONTO, ONTARIO M4J 1L2 TEL: (416) 469-0733 OR (416) 469-1577 FAX: (416) 462-1564

### PUREBRED POLLED DORSET & COMMERCIAL STOCK



- · Strong deep bodied maternal ewes
- · Fast growing lambs
- · High health status flock
- Meadi Visna A Status Flock
- Genetic Evaluations (BIO/GenOvis)

519-669-4146 www.circleRlamb.ca

circle.r.livestock@hotmail.com

This space is available at the reasonable rate of \$45 per issue. Call or email us for our price list.

## Lac-Tek

Automatic milk feeders for lambs, kids and calves.

New and used available. Parts in stock.

Call Naaman Bowman

### **Breezy Ridge Rideaus** Rideau breeders since 1989



#### Selected for

• Prolific • Hardy • Easy Care Sheep More Lambs, More Milk, More PROFIT

Ongoing Performance TestingPurebred and Commercial breeding stock.

Visit us at rideausheep.com Phil & Liz Smith and Sons, Sutton, ON 905-478-4280



# %% PDK %%

### **SHEARING & CONSULTING**

**Shearing & Tutoring Available** Phone (519) 348-4266 Cell (519) 274-2050

e-mail: peter\_kudelka@sympatico.ca

### PETER KUDELKA

Mitchell, ON NOK 1NO

### **SHEEP SHEARING**

For more details, call John Kuepfer 905-749-8188

### CEDAR CREEK SCANNING

Ultrasound Pregnancy Scanning for Sheep, Goats and Alpacas **OLIBS** Accredited

# **REBECCA PARKER, VET TECH.** 858 Hwy 7A East, RR#1, Bethany ON, LOA 1A0

Mobile: (905) 259-1102

E-mail: middlekingdomfarm@gmail.com

Best time to scan is between 45 and 80 days after introduction of ram.

This space is available at the reasonable rate of \$45 per issue. Call or email us for our price list.

### Bergerie **Country Heart**

White Dorper breeders Fullblood and Australian lines Champion Ram and Ewes

**Daniel and Brigitte Martel** 819-621-7059

Facebook

**Bergerie Country Heart** 





- · Small Ruminant Flock Health Veterinarian Dr. Haelzle.
- · Pregnancy Ultrasounding.
- Ultrasounding aids in managing pregnant animal grouping and increases feed efficiency.
- · Available tools and protocols for Estrus Synchronization can maximize Ewe reproductive performance.

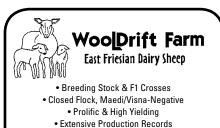
1010 Industrial Cres. St. Clements ON • NOB 2M0 1-800-663-2941 • linwoodvet@linwoodvet.ca www.linwoodvet.ca



This space is available at the reasonable rate of \$45 per issue. Call or email us for our price list.

PUREBRED HAIR SHEEP BREEDING STOCK - ST.CROIX (open year-round, excellent mothering, high lambing percentage, parasite resistance, height/length/smaller bone/ less fat for higher meat yield); REGISTERED WHITE DORPER (impressive muscling, rapid gain). MARKET LAMBS - ROYAL WHITE weanlings (St. Croix/White Dorper) robust with rapid gain and high meat yield, ready June 2021. All stock sound, excellent conformation and clean genetics. Proud Ewe Hair Sheep, Monte Lake, BC, 250-375-2528, proudewe@gmail.com, (possible shared transport availabe).





### • Semen and Embryos Approved for Export **Chris Buschbeck & Axel Meister**

R.R. #3, Markdale, Ontario, Canada NOC 1H0 Telephone (519) 538-2844 Fax (519) 538-1478 Email: wooldrift@bmts.com



### **Purebred Polled Dorset Stock**

**Genovis Tested** Australian and New Zealand influence Genetics designed to work in the pasture and the barn

**Quintin and Rachel McEwen** 519-949-4130 info.cedargrovefarm@gmail.com

### BREEDER DIRECTORY

#### **BLUEFACED LEICESTER**

Rampart Farm & Wool Mill Starter flock imported from US with UK blood lines. BFL is an English long wool type sheep. The crossing results in hybrid with the strengths of each breed. Lidjia DeAngelis 519.239.4221 lidija.deangelis@gmail.com

#### **BORDER CHEVIOTS**

J. & J. Farms - Ross Savasi, RR1, Warsaw, ON, 705-652-7477, ross.savasi@gmail.com.
Registered Purebred Stock from US breed lines (Misty Acres and J. Moore). Scrapie tested RR or QR, Vaccinated & GenOvis Performance monitored.

#### **BRITISH MILK SHEEP**

Best Baa Farms - Prolific, High milk yields, Good carcass quality, Calm temperament, Closed flock since 1999, Maedni visna free, Hardy, good lamb survival, Breeding stock and semen available. Eric & Elisabeth Bzikot, British Milk Sheep, ee.bzikot@everus.ca 519 848 5694

#### **CHAROLLAIS**

**Cedar Creek Charollais** Ted Skinner & Sons, 2910 Conc. 7, R.R. #5, Bowmanville, ON, L1C 3K6. Phone 905-263-2102 Fax 905-263-4388, charollais@live.ca. Heavy muscling, SFIP & MV tested. Increase your dressing percentage.

#### **ILE DE FRANCE**

**Gordon Alblas** 775 Sager Road, Branchton, Ontario NOB 1LO Phone: 519-802-6411. Email: gordssheep@gmail.com 94% Ile De France yearling rams with high growth rates and out of season breeding. Ready to work for you.

#### LINCOLN LONGWOOL

**ShadowRock Farm** Ann Moffat. 5781 Second Line, RR#1 Schomberg. Rare breed, registered white and natural coloured quality breeding stock and fleeces. 2014 Royal: Champion Ewe, Champion Ram, Eph Snell Trophy for Champion Longwool Get of Sire and Reserve Champion Fleece. 905-936-4136. Shadowrockfarm1@gmail.com

#### POLLED DORSET

Jameshaven Dorsets - Canada's longest established Polled Dorset Flock. ROP and Scrapie resistance tested. Medium Frame, well-muscled purebred Dorsets selected for out of season lambing and maternal traits. Fall and winter born ewe and ram lambs available. New address, same reliable genetics. Shanna and Tyler Armstrong and Jenna James, 865 Garden of Eden Road, Renfrew Ontario K7V 3Z8 Ph. 613-433-8255 pinnaclehaven@gmail.com

Century Lane Farm Robert & Shirley Graves, 8647 Flewellyn Rd., Ashton, ON, K0A 1B0, 613-447-2656, rgraves@storm.ca Breeding & Performance. Geared for the Commercial Producer, Registering sheep since 1967, ROP Tested Flock since 1976, OSMA Maedi-Visna Flock Project – 'A' Status, Participants on the CFIA Scrapie Certification Program – Level 'A'. Visit us on Facebook at 'Century Lane Farm'.

Circle R Livestock Ltd. - Registered and Commercial Polled Dorsets. Medium frame Dorsets based from Western bloodlines. Maedi-Visna tested, accelerated lambing flock, high growth rates and lambing percentage with great mothering. Check website or contact for availability of breeding stock. Ryan & Romy Schill - 7489 4th Line RR#2 Wallenstein ON NOB 2SO, 519 669 4146 - circle.r.livestock@hotmail.com • www.circleRlamb.ca

### **RIDEAU ARCOTT**

Lamb Lady Farm \* GenOvis " TOP RAM 2013" Growth\*, Purebred Rideau Closed Flock, GenOvis Ram average index, 97 growth/94 maternal, lambing percentage 2.8, average kg/ewe = 101.5, Maedi-Visna "A" status, Scrapie level "Certified", OSHP, Vet Certified Breeding Stock available, priced for the commercial producer. Shelagh Finn, 9090 Five Sideroad Adjala, RR#1 Palgrave ON LON 1P0, 647-932-7102, email: lamblady.finn@gmail.com

**Duff Farms** Glen & Sharon Duff, RR # 2, Rockwood, ON, N0B 2KO. 519-856-9935. rideausheep@sympatico.ca Top Genetic Selection - currently maintaining 3 ram lines, SFIP and ewebyte information-based. High Health Status - closed flock since 1995, maedi visna tested and participating in the Ontario Sheep Health Program.

Golden Fleece Farms Ruco Braat. 171 Lakeview Rd., Bailieboro, ON, KOL 1BO 705-939-2366. goldenfleece@nexicom.net. Purebred Rideau Arcotts Closed Flock.

Mulmur Vista Farm Bill McCutcheon, R.R.#2, Grand Valley, ON LON 1G0, 519-766-7905, Email: wmccutcheon@sympatico.ca. Purebred Rideau closed flock, SFIP tested, Scrapie level certified.

#### **ROMANOV**

#### **ROYAL WHITE**

**Proud Ewe Hair Sheep** Patricia Skinner & Pat Curry, Monte Lake, BC. (250) 375-2528 proudewe@gmail.com. Closed healthy farm, clean genetics. A high-production cross breed (St Croix/White Dorper)featuring hardy, robust, fast-growing high meat yield lambs that make excellent market stock and breeders. Selling commercial lambs, and select breeding stock.

### SHETLAND SHEEP

Chassagne Farm. The original flock for North America, imported directly from UK in 1980; available in 11 recognized colours; sheep, fleeces and yarns available. Contact: Carole Precious, Chassagne Farm, Puslinch, Ontario. c.precious@hotmail.com, home: (519) 651-2160, fax: (519) 651-0799.

#### **SOUTHDOWN**

McBrien Livestock Rams and ewes for sale. 4-H lambs. All sheep are geno tested. Delivery available. Sean and Deena McBrien Ridgetown, ON 519.437.1874 mcbrien3@ciaccess.com

#### ST. CROIX HAIR SHEEP

**Proud Ewe Hair Sheep** Patricia Skinner & Pat Curry, Monte Lake, BC. (250) 375-2528 proudewe@gmail.com. Purebred, clean genetics, closed healthy farm. This rare and elegant breed offers exceptional mothering, high lambing percentage, parasite resistance, and notable height/length/smaller bone/less fat for higher meat yield of premium lamb. Ewes open year-round. Selling foundation breeding stock and lambs. All sound with excellent conformation.

#### **SUFFOLK**

**Shillalah Suffolks** Don & Florence Pullen Box 715 Clinton, ON NOM 1L0 519-233-7896. Bred for traditional meat type and high production. Several British bloodlines now available. Our stud rams carry the R gene for scrapie resistance. GenOvis performance tested. MV test negative. Closed flock.

### **TEXEL**

Orchardview Farm Gordon Walker & Family, R.R.#2, Glencoe, Ont. NOL 1MO. 519-868-1593.
Texel Rams and Ewes for sale. Maedi Visna Tested.

**Mulmur Vista Farm** Bill McCutcheon, R.R.#2, Grand Valley, ON LON 1G0, 519-766-7905, Email: wmccutcheon@sympatico.ca. Texel Rams available from French and Dutch Bloodlines. Embryos available, closed flock, SFIP tested, Scrapie level certified.

### **TUNIS**

Comfort Tunis - Tunis sheep are a heritage breed that has lots to offer modern sheep production. This breed has so many strengths for any breeder who wants quality sheep on their farm. Our goal is to keep improving the good qualities of the breed: excellent growth rates, attractive muscling, high twinning with easy fleshing and a quiet temperament. Scrapie resistance tested. Mark and Bev Comfort, Cardinal ON. www.comforttunis.com 613-577-3263

### WHITE DORPER

**Proud Ewe Hair Sheep** Patricia Skinner & Pat Curry, Monte Lake, BC. (250) 375-2528 proudewe@gmail.com. Registered purebred, clean genetics, closed healthy farm. Very robust with impressive bulk, rapid growth, clean genetics, excellent conformation, parasite tolerance, out of season breeding. Foundation breeding stock and commercial lambs for sale. All sound with excellent conformation.

# 2022 Fall Speaker Series Now on OSF YouTube

The 2022 Fall Speakers Series ran from November 23rd to December 14th.

The topics discussed were.

- Direct-to-Consumer Marketing is it for Me? with Shannah Armstong Pinnacle Haven Farm
- Improving Conception rates to lower cost of production
   with Delma Kennedy Sheep Specialist OMAFRA
- Ontario Lamb Market Outlook with Steve Duff Chief Economist Strategic Policy Branch OMAFRA
- Cost-Share Funding Ontario On-Farm Climate Action Fund with Robin Brown Regional, Program Lead Ontario

Soils and Crop Improvement Association.

The webinars were facilitated by OSF staff and were well attended. The webinar recordings are posted on the OSF YouTube



channel which can be found by visiting www.youtube.com/user/OntarioSheep. **OSN** 



# **OSF Sponsors**







Federation of

























**Vevoort Professional Corp** 







Thank you!